

**RESOLUTION NO. 2026-R-11**

**A RESOLUTION OF THE MAYOR AND CITY COUNCIL OF THE CITY OF NORTH MIAMI, FLORIDA, AUTHORIZING THE CITY MANAGER AND CITY ATTORNEY TO NEGOTIATE AND EXECUTE AN AGREEMENT FOR PROFESSIONAL SERVICES, BETWEEN THE CITY OF NORTH MIAMI AND THE SOUTHERN GROUP OF FLORIDA, INC., TO PROVIDE THE CITY WITH GOVERNMENTAL AFFAIRS AND LOBBYING SERVICES AT A MONTHLY COST NOT TO EXCEED SIX THOUSAND SIX HUNDRED SEVENTY DOLLARS (\$6,670.00); WAIVING COMPETITIVE BIDDING IN ACCORDANCE WITH SECTION 7-120(B) OF THE NORTH MIAMI CODE OF ORDINANCES; AND PROVIDING FOR AN EFFECTIVE DATE AND ALL OTHER PURPOSES.**

**WHEREAS**, the City of North Miami (“City”) desires to contract for the professional services of The Southern Group of Florida, Inc. for the provision of governmental affairs and lobbying services (“Services”); and

**WHEREAS**, these services will include: drafting process and procedures to create annual legislative priorities for Council’s approval, coordinating with local, state, and federal lobbyists to compile session timetables and priorities deadlines for effective lobbying, collaborating with the City Manager and Mayor & Council’s office to gather priorities, creating an evaluation process to determine the effectiveness of lobbyists’ work and priorities, create a format for appropriate legislative policies “talking points” for Mayor and Council to use, provide consulting services to the City regarding lobbying protocols, process, and procedures, and when possible, meeting with state and local legislators, members of their staff and departments; and

**WHEREAS**, Services will be provided at a cost not to exceed six thousand six hundred seventy dollars (\$6,670.00) per month; and

**WHEREAS**, it is respectfully requested that the Mayor and City Council authorize the City Manager and City Attorney to negotiate and execute an agreement for professional services with The Southern Group of Florida, Inc.


**NOW, THEREFORE, BE IT DULY RESOLVED BY THE MAYOR AND CITY COUNCIL OF THE CITY OF NORTH MIAMI, FLORIDA:**

**Section 1. Waiver.** The Mayor and City Council of the City of North Miami, Florida, hereby waive competitive bidding procedures in accordance with Section 7-120(b) of the Procurement Code.


**Section 2. Authority of City Manager and City Attorney.** The City Manager and City Attorney are hereby authorized to negotiate and execute an agreement for professional services, between the City of North Miami and The Southern Group of Florida, Inc., providing for coordination of the City's legislative relations and for lobbying requirements at a monthly cost not to exceed six thousand six hundred seventy dollars (\$6,670.00).

**Section 3. Effective Date.** This Resolution shall be effective upon adoption.

**PASSED AND ADOPTED** by a 5 - 0 vote of the Mayor and City Council of the City of North Miami, Florida, this 27th day of January, 2026.

  
ALIX DESULME, ED.D.  
MAYOR

ATTEST:

  
\_\_\_\_\_  
VANESSA JOSEPH, ESQ.  
CITY CLERK

APPROVED AS TO FORM  
AND LEGAL SUFFICIENCY:

  
\_\_\_\_\_  
JEFF P. H. CAZEAU, ESQ.  
CITY ATTORNEY

SPONSORED BY: CITY ADMINISTRATION

Moved by: Desulme

Seconded by: Estime-Irvin

**Vote:**

Mayor Alix Desulme, Ed.D.

X (Yes)        (No)

Vice-Mayor Kassandra Timothe, MPA

X (Yes)        (No)

Councilman Kevin A. Burns

X (Yes)        (No)

Councilwoman Mary Estimé-Irvin

X (Yes)        (No)

Councilman Pierre Frantz Charles, M.Ed.

X (Yes)        (No)