



Sam Blatt, Economic Development Manager
(305) 893-6511 ext. 12164
sblatt@northmiamifl.gov

Small Business Resources

Greater North Miami Chamber of Commerce

Extensive yet intimate network of business leaders in North Miami that can help with marketing, general questions and guidance. This is the main Chamber of Commerce for those looking to get connected with other business owners in the City of North Miami.

Contact: Germain Bebe, CEO

(305) 891-7811

ceo@northmiamichamber.com

northmiamichamber.com

National Alliance to Nurture the Aged and Youth (NANAY)

An important nonprofit community development center in the heart of Downtown North Miami. National Alliance to Nurture the Aged and Youth provides community support and information related to home financing, workforce development, and community and economic development.

Contact: Evelyn Bruce, CEO

(305) 981-3232

evelynbruce@gmail.com

www.nanay.com

Miami-Dade County Small Business Development Division

Hosts events educating small businesses about grants, training, and other necessary skills. The Miami-Dade County Small Business Development Division is the County's resource for helping small businesses, and it's responsible for awarding contracts for compliance with local city ordinances.

Contact: Lawanda Wright-Robinson, Technical Assistance Coordinator

(305) 375-3186

wlawand@miamidade.gov

www.miamidade.gov/smallbusiness

The Miami Foundation

A civic leadership organization with many resources in different categories. The Miami Foundation has distributed more than \$170 million in grant money.

Contact: Victoria Fear, Programs Officer

(305) 371-2711

vfear@miamifoundation.org

www.miamifoundation.org

Miami-Dade Economic Advocacy Trust (MDEAT)

Work to ensure equitable participation in economic growth among Miami-Dade's black community. MDEAT holds workshops and training sessions as well as sponsorships for specific economic development initiatives.

Contact: John E. Dixon Jr., Executive Director

(305) 375-5661

MDEATInfo@miamidade.gov

www.miamidade.gov/economicadvocacytrust

FIU Small Business Development Center

A "one stop shop" that local residents can get to nearby for information and resources for small businesses at any stage, from entrepreneurs looking to start a business to seasoned business owners looking to grow their business and learn more.

Contact: SBDC FIU Consultant Team

(305) 779-9230 sbdc@fiu.edu

business.fiu.edu/centers/sbdc



Enterprise Development Corporation

Non-profit that provides advisory and support services to help position entrepreneurs, investors, and partners for success and grow South Florida's start-up ecosystem. As part of its mission, EDC helps facilitate connections between entrepreneurs and investors.

Contact: EDC @ Buro Miami

(800) 588-7194 edcinfo@edc-tech.org enterbusiness.org

SCORE

Offers network of business mentors as well as other resources for entrepreneurs and small business owners. SCORE provides resources, funding, and guidance for those looking to start businesses as well.

Contact: Miami Dade SCORE Office

(786) 425-9119 admin@scoremiami.org www.score.org

Small Business Administration (SBA)

Federal agency with wealth of information and loan/grant programs available for those who qualify. SBA is the primary resource for any small business owner or entrepreneur looking to start or expand their business.

Contact: SBA, South Florida District Office

(305) 536-5521 SouthFlorida_DO@sba.gov www.sba.gov

Dun & Bradstreet

A goldmine for data and information. Dun & Bradstreet has records on more than 240 million businesses, and if your business is legally operating within the State of Florida, you have a Dun & Bradstreet number. Find your number on their website.

Contact: Dustin Luther, Director of Engagement

(310) 919-2207 lutherd@dnb.com www.dnb.com

Financing

Green Business Rehabilitation Grant

A matching grant program through the City of North Miami to help small businesses. Up to \$5,000 matching grant to retro-fit existing operations and lower bills. Contact me for details.

Contact: Sam Blatt, Economic Development Manager

(305) 893-6511 ext. 12164 sblatt@northmiamifl.gov
www.northmiamifl.gov/docs/GBRG_Guidelines_application.pdf

NW 7th Avenue Façade Revitalization Grant Program

A City grant that allows NW 7th avenue property owners to apply for up to \$80,000 in matching grant funds.

Contact: Sam Blatt, Economic Development Manager

(305) 893-6511 ext. 12164 sblatt@northmiamifl.gov
www.northmiamifl.gov/departments/cpd/economic_development.aspx#facade

Community Redevelopment Agency

Provides matching grants to improve the interior and exterior of businesses as well as other improvements and incentives for redevelopment in the CRA-designated area.

Contact: Rasha Soray-Cameau, Director

(305) 893-6511 ext. 12110 rsoraycameau@northmiamifl.gov www.northmiamicra.org

Partners for Self Employment

Aids new business owners and those in need of assistance who would not be able to qualify for a by traditional loan. Has dealt with over 8,000 clients in Dade and Broward counties, and is certified by the Small Business Administration.

Contact: Cornell Crews, Program Director

(305) 438-1407 ext. 215 cornell@partnersforselfemployment.org partnersforselfemployment.org

Tools for Change

With a focus on empowering minority business owners, Tools for Change is a one-stop shop for resources, training, and financing in Miami-Dade County. Whether you have questions about starting a business or have been in business for years and are looking for new ideas and resources, Tools for Change help businesses at any stage of development.

Contact: Leroy Jones, Executive Director

(305) 756-0605 nanasjohnson@bellsouth.net www.tfcmiami.org

Strategies for Funding

Provides professional development, data management, grant writing, and sources of funding. Strategies for Funding is a For-Profit start-up and entrepreneurial consulting business that focuses on giving you expertise and resources to manage your business. Free information sessions provided.

Contact: Pastor Dawkins

(786) 274-2032 adawkins@strategiesforfunding.com www.strategiesforfunding.com

Miami Dade County Grant Coordination

A webpage on the Miami Dade county website that regularly updates the latest grant opportunities in multiple fields.

miamidade.gov/wps/portal/Main/grants

The Knight Foundation

Seeks to promote entrepreneurs, innovators and agents of change who are shaping the region's future. Has grants available to dynamic and innovative businesses. A national organization that was originally founded in Miami.

Contact: Matt Haggman, Program Director, Miami

(305) 908-2643 haggman@knightfoundation.org www.knightfoundation.org

10,000 Small Businesses

A partnership between Miami Dade County and Goldman Sachs to provide entrepreneurs in Miami, Florida with funding, mentorship, and resources to start ups and new businesses.

Contact: Maurice Gray, Director of Business Support Services

(305) 237-7824 mgray2@mdc.edu www.mdc.edu/10ksb

Enterprise Florida

A state-wide public private partnership that offers a wealth of resources as well as funding opportunities through grants, loans, and investment. Enterprise Florida also offers workforce development and other resources beyond financing options.

Contact: Bill Spivey, VP Capital Programs

(407) 956-5695 www.enterpriseflorida.com/small-business



YGrene Clean Energy Green Corridor Financing

Offers financing for energy efficiency and other green initiative improvements to your business. Loan is paid back through property taxes and allows for long-term financing.

Contact: Support Team, Florida

(855) 965-7283

info@ygreneworks.com

ygreneworks.com/commercial/

LiftFund

A non-profit organization that helps with fund entrepreneurs and small business owners.

Has distributed nearly \$200 million in loans.

Contact: LiftFund Team

(888) 215-2373

info@liftfund.com

www.liftfund.com

Database of State Incentives for Renewables and Efficiency

A comprehensive source funded by US Department of Energy. Offers a database of green initiatives and incentives.

programs.dsireusa.org/system/program?state=FL

Small Business Innovation Research (SBIR)

Federal agency that provides loans and grants to innovative small businesses.

Contact: Help/Support

(571) 306-5201

www.sbir.gov

Shared Capital Cooperative

National loan fund that provides cooperative financing for small businesses. Focuses on co-ops in economically disadvantaged communities.

Contact: Shared Capital Cooperative Headquarters

(612) 767-2100

info@sharedcapital.coop

sharedcapital.coop

Technical Assistance/Workforce Training

Career Source South Florida

Provides access to training programs to obtain new marketable and employable skills. Career Source South Florida also provides funding assistance and scholarships to participate.

Contact: Miriam Zeno, Supervisor/EEO Officer

(305) 654-7175 ext. 247

miriam.zeno@careersourcefl.com

www.careersourcesfl.com/training-occupations

Miami Dade College- School of Continuing Education

Provides educational opportunities and workforce training for professionals. Disperses certifications, training, and applicable workforce skills.

Contact: Charles McGinnis, Director

(305) 237-0651

www.mdc.edu/ce



Apex Training Center

Provides training courses and teaching classes in HVAC technical skills. Apex Training Center helps develop highly skilled professionals from all walks of life to improve their employment opportunities.

Contact: Stephane Lherisson, Director
(786) 463-2139 stephanewlherisson6@gmail.com

South Dade Technical College

Provides training and education with over a dozen career education certifications ranging from healthcare and education to mechanical work.

Contact: Mr. Phaion P. Hicks, Assistant Principal
(305) 248-5723 phaionhicks@dadeschools.net sdec.dadeschools.net

Florida Technical College

Provides online and in-person education ranging from Bachelors' Degrees to Certifications. Florida Technical College also provides resources for job placement and on-the-job training.

Contact: Pembroke Pines Campus
(888) 779-2572 www.ftccollege.edu

Forging Alliances

For-profit grant writing and fundraising consultant firm. Forging Alliances will help any type of business write grants, raise money, and identifying other sources of funding for an hourly fee.

Contact: Alexander Easdale, Principal
(754) 779-1991 forgingalliances.usa@gmail.com www.forgingalliancesconsulting.com

North Miami Adult Education Center

Designed to provide practical skills for the workforce and everyday life. Offers reading, writing, and conversational English classes, so North Miami residents can get basic skills to improve their marketability.

Contact: Franklyn Glasford, Director
(305) 981-6774 jglasford@dadeschools.net www.adulted.dadeschools.net

For-Profit Lenders

We Florida Financial

Contact: Robert Walker, Mortgage Loan Officer
(954) 304-7253 rwalker@wefloridafinancial.com www.wefloridafinancial.com

OrangeFi

Contact: Andre Walter, Executive Vice President
(954) 292-3328 andre@orangefi.com www.orangefi.com

Fusion Capital

Contact: John Gabler
(305) 907-6153 ext. 127 john.g@fusionadvances.com www.fusionadvances.com

Money Man 4 Business

Contact: John (JJ) Guillory, Chief Financial Officer
1-(888) 882-2751 jj@moneyman4business.com www.moneyman4business.com



Green Tree Funding

Contact: Customer Support

1-800-910-CASH

www.greentreefunding.org

1st Global Capital Financial Services

Contact: Customer Support

(888) 374-3150

investments@1stglobalcapital.com

www.1stglobalcapital.com

Greater Miami Business Opportunity Fund

Contact: Debra Salas, VP Small Business Program Director

(786) 871-4237

dsalas@nlp-inc.com

www.nlp-inc.com

Accion

Contact: Kristopher Budi, Manager of Lending

(305) 699-0986

kbudi@accioneast.org

www.accioneast.org

For more information please contact:

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Community Planning & Development

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