

To: The Honorable Mayor and Council Members

From: Alberto Destrade, Purchasing Director 

Date: November 24, 2015

RE: **A RESOLUTION OF THE MAYOR AND CITY COUNCIL OF THE CITY OF NORTH MIAMI, FLORIDA, APPROVING THE CITY ADMINISTRATION'S COMPETITIVE SELECTION OF BIDERA LLC, AS THE HIGHEST RANKED FIRM TO PROVIDE PUBLIC AUCTION SERVICES FOR THE DISPOSITION OF SURPLUS ITEMS BY THE CITY, INCLUDING VEHICLES, OFFICE EQUIPMENT, FURNITURE, AND SEIZED PROPERTY; AND FURTHER AUTHORIZING THE CITY MANAGER TO NEGOTIATE AND EXECUTE AN AGREEMENT FOR THE PROVISION OF PUBLIC AUCTION SERVICES, WITH AN INITIAL TERM OF ONE (1) YEAR AND TWO (2) OPTIONS TO RENEW ON A YEARLY BASIS, IN ACCORDANCE WITH THE TERMS, CONDITIONS AND SPECIFICATIONS CONTAINED IN THE REQUEST FOR QUALIFICATION SURPLUS AUCTION SERVICES PRE-QUALIFICATION RFQ NO. 34-06-15; PROVIDING FOR AN EFFECTIVE DATE AND FOR ALL OTHER PURPOSES.**

RECOMMENDATION

Staff is requesting that the Mayor and City Council of the City of North Miami, Florida, approve award of Request for Qualifications ("RFQ") No. 34-06-15 Surplus Auctions Services and authorize the City Manager to execute an agreement with Bidera, LLC in accordance with the terms, conditions and specifications contained in the bid documents.

BACKGROUND

On September 14, 2015, the City advertised Request for Qualifications ("RFQ") No. 34-06-15 Surplus Auction Services to solicit proposals from qualified and experienced vendors to provide auction services for surplus items for the City in accordance with the terms, conditions, and specifications in the Contract Documents.

Proposals were opened on Wednesday, October 7, 2015. Four (4) responses were received and all four (4) responses were deemed responsive and responsible by staff. The Evaluation Committee Meeting was held on Thursday, October 29, 2015. Based on the ranking of the evaluation committee, Bidera, LLC was the highest ranked firm.

Respondents	Score	Ranking	
Bidera, LLC	236	1	Responsive
Manheim Remarketing	223	2	Responsive
GovDeals, Inc.	219	3	Responsive
Garner and Associates Auctioneers, Inc	190	4	Responsive

Staff recommends award to Bidera, LLC as the highest ranked responsive and responsible vendor.

The awarded vendor will provide services at no cost to the City, and instead will be paid the amount of ten (10) percent of the final bid price for each auctioned item by the highest bidder.

ATTACHMENT(S)

Resolution
Evaluation Committee Ranking

RESOLUTION NO. _____

A RESOLUTION OF THE MAYOR AND CITY COUNCIL OF THE CITY OF NORTH MIAMI, FLORIDA, APPROVING THE CITY ADMINISTRATION'S COMPETITIVE SELECTION OF BIDERA LLC, AS THE HIGHEST RANKED FIRM TO PROVIDE PUBLIC AUCTION SERVICES FOR THE DISPOSITION OF SURPLUS ITEMS BY THE CITY, INCLUDING VEHICLES, OFFICE EQUIPMENT, FURNITURE, AND SEIZED PROPERTY; FURTHER AUTHORIZING THE INTERIM CITY MANAGER TO NEGOTIATE AND EXECUTE AN AGREEMENT FOR THE PROVISION OF PUBLIC AUCTION SERVICES, WITH AN INITIAL TERM OF ONE (1) YEAR AND TWO (2) OPTIONS TO RENEW ON A YEARLY BASIS, IN ACCORDANCE WITH THE TERMS, CONDITIONS AND SPECIFICATIONS CONTAINED IN THE REQUEST FOR QUALIFICATION SURPLUS AUCTION SERVICES PRE-QUALIFICATION RFQ NO. 34-06-15; PROVIDING FOR AN EFFECTIVE DATE AND FOR ALL OTHER PURPOSES.

WHEREAS, in September 14, 2015, the City of North Miami ("City") advertised *Request for Qualification Surplus Auction Services Pre-Qualification RFQ No. 34-06-15* ("RFQ"), seeking competitive sealed qualifications from qualified licensed auctioneering firms to furnish all labor, machinery, supervision, expertise and services required to conduct public auctions of surplus items by the City including vehicles, office equipment, furniture and seized property, in accordance with the terms conditions and specifications contained in the RFQ (collectively referred hereto as "Services"); and

WHEREAS, in response to the RFQ, Bidera LLC ("Vendor") submitted its qualifications and was competitively selected by City administration as the highest ranked firm, with qualifications and references demonstrating to be the most advantageous to the City in the provision of Services; and

WHEREAS, the Vendor manifested the capability and willingness of providing Services at no cost to the City, and instead will charge the highest bidder of the auctioned property the amount of ten (10) percent of the bid price; and

WHEREAS, City administration respectfully requests that the Mayor and City Council approve the selection of Vendor and further authorize an agreement for an initial term of one (1) year with two (2) options to renew on a yearly basis, for the provision of Services; and

WHEREAS, the Mayor and City Council find the selection of Vendor to be in the best interest of the City, and that the provision of Services are designed to protect the public health, safety, and welfare.

NOW THEREFORE, BE IT DULY RESOLVED BY THE MAYOR AND CITY COUNCIL OF THE CITY OF NORTH MIAMI, FLORIDA:

Section 1. **Selection Approval.** The Mayor and City Council of the City of North Miami, Florida, hereby approve the City administration’s competitive selection of Bidera LLC, as the highest ranked firm to provide public auction services for the disposition of surplus items by the City, including vehicles, office equipment, furniture, and seized property.

Section 2. **Authority of Interim City Manager.** The Mayor and City Council of the City of North Miami, Florida, hereby authorize the Interim City Manager to negotiate and execute an agreement for the provision of public auction services, with an initial term of one (1) year and two (2) options to renew on a yearly basis, in accordance with the terms, conditions and specifications contained in the *Request for Qualification Surplus Auction Services Pre-Qualification RFQ No. 34-06-15*.

Section 3. **Effective Date.** This Resolution shall become effective immediately upon adoption.

PASSED AND ADOPTED by a _____ vote of the Mayor and City Council of the City of North Miami, Florida, this ___ day of _____, 2015.

DR. SMITH JOSEPH
MAYOR

ATTEST:

MICHAEL A. ETIENNE, ESQ.
CITY CLERK

APPROVED AS TO FORM
AND LEGAL SUFFICIENCY:

ROLAND C. GALDOS, ESQ.
INTERIM CITY ATTORNEY

SPONSORED BY: CITY ADMINISTRATION

Moved by: _____

Seconded by: _____

Vote:

Mayor Smith Joseph, D.O., Pharm. D.

Vice Mayor Carol Keys, Esq.

Councilman Scott Galvin

Councilman Philippe Bien-Aime

Councilman Alix Desulme

_____ (Yes) _____ (No)



RFQ TITLE: Surplus Auction Services Pre-Qualification

RFQ No.: 34-06-15

Meeting Date: October 29, 2015 at 1:00 P.M.

Firms:	Evaluators:			Total Points	Local Preference	Ranking Order
	Jeff Geimer	Daneale Gomer	Thomas Positano			
Bidera, LLC	70	86	80	236	N/A	1
Garner and Associates Auctioneers, Inc.	60	55	75	190	N/A	4
GovDeals, Inc.	72	70	77	219	N/A	3
Manheim Remarketing	68	75	80	223	N/A	2