

To: The Honorable Mayor and Council Members

From: Alberto Destrade, Purchasing Director 

Date: April 12, 2016

RE: **A RESOLUTION OF THE MAYOR AND CITY COUNCIL OF THE CITY OF NORTH MIAMI, FLORIDA, AUTHORIZING THE CITY MANAGER TO ISSUE PURCHASE ORDERS TO TROPICHEM ENTERPRISES, IN THE AGGREGATE AMOUNT NOT TO EXCEED FIFTY TWO THOUSAND FIVE HUNDRED DOLLARS (\$52,500.00) ON AN ANNUAL BASIS, FOR THE PURCHASE AND DELIVERY OF 'WISPROFLOC-N-STARCH', AS REQUIRED FOR THE TREATMENT OF POTABLE WATER IN THE DAILY OPERATION OF THE WINSON WATER TREATMENT PLANT, PIGGYBACKING THE CITY OF COCOA, FLORIDA, INVITATION TO BID NO. B-14-17-COC WATER TREATMENT CHEMICALS WISPROFLOC-N-STARCH; PROVIDING FOR AN EFFECTIVE DATE AND FOR ALL OTHER PURPOSES.**

---

**RECOMMENDATION**

Staff is requesting that the Mayor and City Council authorize the City Manager to issue Purchase Orders to Tropicchem Enterprises, Inc. (Tropicchem) by piggybacking a contract awarded to Tropicchem on October 1, 2014, by the City of Cocoa pursuant to Invitation for Bids ("IFB") No. B-14-17-COC for the purchase and delivery of Wisprofloc-N for a one (1) year term, with an option to renew for one (1) additional year for a not-to-exceed amount of \$52,500 per year.

**BACKGROUND**

On August 2014, the City of Cocoa issued IFB No. B-14-17-COC requesting sealed bids from qualified vendors for the purchase and delivery of Wisprofloc-N (Flocculent) as a necessary commodity in accordance with the terms, conditions, and specifications contained in the IFB. In response to the IFB, Tropicchem submitted a bid and was selected by the City of Cocoa as the sole responsive and responsible bidder.

Wisprofloc-N is an essential ingredient in the ongoing operation of the City's Winson Water Treatment Plant ("Plant") and for the provision of potable water to all City-wide consumers. In order to ensure the continued supply and availability of Flocculent for Plant operations, staff is recommending that the City piggyback on the favorable terms and rates contained in Tropicchem's contract with the City of Cocoa.

The City has historically availed itself of the Broward County contract with Transworld Chemical for its supply of Flocculent. However, due to the fact that prices have steadily risen under the Broward County contract, staff looked for a more cost effective alternative for the purchase of this product. As a result, staff identified the contract issued to Tropichem by the City of Cocoa as a viable and less expensive source of procuring Flocculent. Staff anticipates that the lower rates offered by the Tropichem contract could save the City approximately \$13,750 annually in the cost of purchasing this much needed commodity.

Given the above, staff recommends approval of the City of North Miami's piggybacking of Tropichem's contract with the City of Cocoa at a not-to-exceed amount of \$52,500 per year.

**FUNDING SOURCE**

The funding for this renewal has been allocated from the City's Water Utility Fund

**ATTACHMENTS**

Resolution

Tropichem's Proposal

E-mail from City of Cocoa Granting Permission to Piggyback

Sunbiz Report

**RESOLUTION NO. \_\_\_\_\_**

**A RESOLUTION OF THE MAYOR AND CITY COUNCIL OF THE CITY OF NORTH MIAMI, FLORIDA, AUTHORIZING THE CITY MANAGER TO ISSUE PURCHASE ORDERS TO TROPICHEM ENTERPRISES, IN THE AGGREGATE AMOUNT NOT TO EXCEED FIFTY-TWO THOUSAND FIVE HUNDRED DOLLARS (\$52,500.00) ON AN ANNUAL BASIS, FOR THE PURCHASE AND DELIVERY OF ‘WISPROFLOC-N-STARCH’, AS REQUIRED FOR THE TREATMENT OF POTABLE WATER IN THE DAILY OPERATION OF THE WINSON WATER TREATMENT PLANT, PIGGYBACKING THE CITY OF COCOA, FLORIDA, INVITATION TO BID NO. B-14-17-COC WATER TREATMENT CHEMICALS WISPROFLOC-N-STARCH; PROVIDING FOR AN EFFECTIVE DATE AND FOR ALL OTHER PURPOSES.**

**WHEREAS**, the City of Cocoa, Florida (“City of Cocoa”), issued *Invitation to Bid No. B-14-17-COC Water Treatment Chemicals - Wisprofloc-N-Starch* (“Solicitation”), seeking qualified vendors to furnish and deliver ‘Wisprofloc-N-Starch’, an essential ingredient in the treatment of potable water, in accordance with the specifications, terms and conditions contained in the Solicitation; and

**WHEREAS**, in response to the Solicitation, Tropicchem Enterprises (“Vendor”) was competitively selected by the City of Cocoa and awarded an agreement for the provision of Wisprofloc-N-Starch’, with an initial term of one (1) year and two (2) options to renew on a year by year basis; and

**WHEREAS**, on October 23, 2007, the Mayor and City Council of the City of North Miami (“City”), adopted Ordinance No. 1244, authorizing the City Manager to approve the purchase of supplies, goods and/or services from current agreements of other municipalities and governmental entities (“piggyback”), such as the City of Cocoa; and

**WHEREAS**, City administration has identified the need for Wisprofloc-N-Starch which is an essential element in the operation of the Winson Water Treatment Plant and the provision of safe potable water to all City-water consumers; and

**WHEREAS**, Vendor is willing to sell and deliver Wisprofloc-N-Starch to the City at the same favorable terms and rates extended to the City of Cocoa for a one (1) year period, with two (2) options to renew on a year by year basis; and

**WHEREAS**, the Mayor and City Council find the purchase and delivery of Wisprofloc-N-Starch for the provision of safe potable water at a substantial savings, in accordance with the Solicitation, is in the best interest of the City.

**NOW THEREFORE, BE IT DULY RESOLVED BY THE MAYOR AND CITY COUNCIL OF THE CITY OF NORTH MIAMI, FLORIDA:**

**Section 1.     Authority of the City Manager.** The Mayor and City Council of the City of North Miami, Florida, hereby authorize the City Manager to issue purchase orders to Tropichem Enterprises, in the aggregate amount not to exceed Fifty-Two Thousand Five Hundred Dollars (\$52,500.00) on an annual basis, for the purchase and delivery of 'Wisprofloc-N-Starch', as required for the treatment of potable water in the daily operation of the Winson Water Treatment Plant, piggybacking the City of Cocoa, Florida, *Invitation to Bid No. B-14-17-COC Water Treatment Chemicals - Wisprofloc-N-Starch.*

**Section 2.     Effective Date.** This Resolution shall become effective immediately upon adoption.

**PASSED AND ADOPTED** by a \_\_\_\_\_ vote of the Mayor and City Council of the City of North Miami, Florida, this \_\_\_\_ day of \_\_\_\_\_, 2016.

\_\_\_\_\_  
DR. SMITH JOSEPH  
MAYOR

ATTEST:

\_\_\_\_\_  
MICHAEL A. ETIENNE, ESQ.  
CITY CLERK

APPROVED AS TO FORM  
AND LEGAL SUFFICIENCY:

\_\_\_\_\_  
ROLAND C. GALDOS, ESQ.  
INTERIM CITY ATTORNEY

SPONSORED BY: CITY ADMINISTRATION

Moved by: \_\_\_\_\_

Seconded by: \_\_\_\_\_

**Vote:**

Mayor Smith Joseph, D.O., Pharm. D.  
Vice Mayor Alix Desulme  
Councilman Scott Galvin  
Councilwoman Carol Keys, Esq.  
Councilman Philippe Bien-Aime

\_\_\_\_\_ (Yes) \_\_\_\_\_ (No)  
\_\_\_\_\_ (Yes) \_\_\_\_\_ (No)  
\_\_\_\_\_ (Yes) \_\_\_\_\_ (No)  
\_\_\_\_\_ (Yes) \_\_\_\_\_ (No)  
\_\_\_\_\_ (Yes) \_\_\_\_\_ (No)

**SECTION 00300**  
**BID FORM**  
**WATER TREATMENT CHEMICALS**

**Wisprofloc-N-Starch**  
**BID NO. B-14-17-COC**

Proposal of Tropichem Enterprises  
(Name)

111 Green Point Circle, Palm Beach Gardens, FL 33418-8040  
(Address)

To provide the Claude H. Dyal Water Treatment Plant with Water Treatment Chemicals specified below. The Claude H. Dyal Water Treatment Plant is located in East Orange County, Florida off of State Road 520, 28400 State Road #520, Christmas Florida 32709 bid responses shall be forwarded as follows:

TO: Purchasing Manager  
City of Cocoa  
65 Stone St.  
Cocoa, Florida 32922

Bidders:

The undersigned Bidder has carefully examined the Contract Documents and is familiar with the nature and extent of the work and any local conditions that may in any manner affect the work to be done and the equipment, materials and labor required. The undersigned agrees to do all of the work called for by said plans and specifications, in the manner prescribed therein, in accordance with the Contract Documents, for the prices stated in the spaces herein provided.

WISPROFLOC-N-STARCH	BASE BID PER TON	TOTAL EXTENDED BASE BID
Approx - 40 tons	\$ 4980 / Ton *	\$ 199,200.00

**TOTAL EXTENDED BASE BID**

One hundred ninety nine thousand two hundred Dollars

(Grand Total Written in words)

**FAILURE TO COMPLETE THE ABOVE WILL RESULT IN THE BID BEING DECLARED NON-RESPONSIVE.**

The undersigned also agrees as follows:

1) **FAMILIARITY WITH THE WORK:**

The Contractor by executing these bidding documents acknowledges full understanding of the extent and character of the Work required and the conditions surrounding the performance thereof. The City will not be responsible for any alleged misunderstanding of work to be furnished or completed, or any misunderstanding of conditions surrounding the performance thereof. It is understood that the execution of this Agreement by the Contractor serves as his stated commitment to fulfill all the conditions referred to in this Agreement.

\* For orders of 1 ton or more  
lesser orders are \$5280 per ton

- 2) The undersigned Bidder also agrees to commence the work with an adequate force and equipment within thirty (30) consecutive calendar days following original Purchase Order.
- 3) Any deviation to the specifications must be so indicated on form number 00311 (EXCEPTIONS TO SPECIFICATIONS).
- 4) The quantities provided in the Bid Invitation are estimated usage for this project. Estimated quantities are for Bid preparation only and should not be interpreted as restrictive minimum or maximum quantities to which bid prices apply.
- 5) The Contract is for a period from October 1, 2014 through September 30, 2015. Contract is renewable for two (2) consecutive twelve (12) month periods, at the same rates, not to exceed three (3) consecutive years, at the approval of both parties and contingent on funds and approval by the Cocoa City Council.
- 6) FOB POINT: (Claude H. Dyal Water Treatment Plant located in East Orange County Florida).
- 7) Terms of Payment: Net 30 Days (Invoiced Monthly)
- 8) The City shall receive shipment, as required, within 7 days from receipt of Purchase Order.

Receipt of Addenda Number(s) 0 is acknowledged.

Dated this 6 day of August, 2014.

Tropichem Enterprises  
(Company or Corporation Name)

111 Green Point Circle  
(Street or P.O. Box)

Palm Beach Gardens, FL 33418  
(City, State and Zip Code)

561-775-1404  
(Area Code and Phone Number)

561-775-1404  
(Area Code and Fax Number)

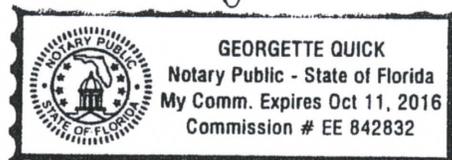
By James W. Beltz Vice President  
(Name and Title)

James W Beltz  
(Signature)

PERSONALLY APPEARED BEFORE ME, the undersigned authority,  
JAMES W BELTZ who, after first being sworn by me,  
affixed his/her signature in the space provided above on this 6 day of  
August, 2014.

My commission Expires: Palm Beach County, FL.

Georgette Quick  
(Notary Public)





**REFERENCES**  
**WATER TREATMENT CHEMICALS**  
**BID #B-14-17-COC**  
**Section 00312**

Bidder shall submit as a part of the bid package, three- (3) work references. The Bidder must include name of the business, address, contact person, and telephone number. This list of References must be of similar nature and size preferably governmental/Municipalities.

<b>Business Name</b>	City of Cocoa
<b>Address</b>	65 Stone Street, Cocoa, FL 32922
<b>Telephone Number</b>	321-635-7772
<b>Contact Person</b>	William (Troy) Howell

<b>Business Name</b>	City of Boca Raton
<b>Address</b>	210 West Palmetto Park Rd., Boca Raton, FL 33432
<b>Telephone Number</b>	561-338-7324
<b>Contact Person</b>	Rick Chamness

<b>Business Name</b>	City of Deerfield Beach
<b>Address</b>	290 Goolsby Blvd., Deerfield Beach, FL 33442
<b>Telephone Number</b>	954-480-4374
<b>Contact Person</b>	Dan Bradley

SECTION 00320

BID # B-14-17-COC

STATEMENT OF BIDDER'S QUALIFICATIONS

All questions must be answered and the data given must be clear and comprehensive. This statement must be notarized. If necessary, questions may be answered on separate attached sheets. The bidder may submit any additional information he desires. (Fill out only those sections that apply to this offering)

- A. Name of Bidder: Tropichem Enterprises
- B. Permanent main office address: 111 Green Point Circle, Palm Beach Gardens, FL 33418
- C. When organized (Month/Year): 03/1995
- D. If a corporation, where incorporate (State): Florida
- E. How many years have you been engaged in the contracting business under your present firm or trade name? (Years) 19
- F. Contracts on hand: (Schedule these, showing amount of each contract and the appropriate anticipated dates of completion.)

Contract Name	Amount of Contract	Anticipated Completion Dates
City of Cocoa	\$15,628.00	09/30/2014
City of Boca Raton	\$61,250.00	09/30/2014
North Springs Improvement District	\$37,000.00	09/30/2014
City of Coral Springs	\$17,128.00	09/30/2014

G. General character of work performed by your company. Distributor of water treatment chemicals.

---



---



---



---

H. Have you ever failed to complete any work awarded to you? Yes  No  If yes, please specify where and why: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

I. Have you ever defaulted on a contract? Yes  No  If yes, please specify where and why

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

J. List the more important projects recently completed by your company, stating the approximate cost for each and the month and year completed.

Project Name	Approximate Cost	Month Completed	Year Completed
See Page 23			

K. List your major equipment: N/A

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

L. Experience in construction work similar in type to this project. N/A

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

M. Background and experience of the principal members of your organization, including the officers.

Name	Title	Background	Years Experience
James W. Beltz	Vice President	Chemical Industry	19
Elizabeth P. Beltz	President	Business	19

N. Credit available: \$ N/A

O. Give bank reference: JP Morgan Chase Bank, 4470 Northlake Blvd., P.B.G., FL

P. Will you, upon request, fill out a detailed financial statement and furnish any other information that may be required by the City of Cocoa?  Yes  No

The undersigned hereby authorizes and requests any person, firm, or corporation to furnish any information requested by the City of Cocoa in verification of the recitals comprising this

Statement of Bidder's Qualifications.

Dated at Palm Beach (County) this 6 day of August, 2014.

By: James W. Beltz  
(Signature)  
By: James W. Beltz Vice President  
(Title)

Tropichem Enterprises  
(Name of Organization)

State of Florida

County of Palm Beach

JAMES W BELTZ being duly sworn deposes and says that he is  
(Name)

the Vice President of TropiChem Enterprises  
(Title) (Name of Organization)

and that the answers to the foregoing questions and all statements therein contained are true and correct.

Subscribed and sworn to before me this 6 day of August, 2014.



Georgette Quick  
(Notary Public)

Oct 11, 2016  
(My commission expires)

EE 842832  
(Commission Number)

Section 00485  
DRUG FREE WORKPLACE CERTIFICATION

IDENTICAL TIE BIDS

In accordance with Florida Statutes 287.087, preference shall be given to businesses with drug-free workplace programs. Whenever two or more bids which are equal with respect to price, quality, and service are received by the State or by any political subdivision for the procurement of commodities or contractual services, a bid received from a business that certifies that it has implemented a drug-free workplace program shall be given preference in the award process. Established procedure for processing the bids will be followed if none of the tied vendors have a drug-free work place program. In order to have a drug-free workplace program, a business shall:

1. Publish a statement notifying employees that the unlawful manufacture, distribution, Dispensing, possession, or use of a controlled substance is prohibited in the workplace And specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the danger of drug abuse in the workplace, the business's policy maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
3. Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
4. In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 893 or of any controlled substance law of the United state or any state, for a violation occurring in the workplace no later that five (5) days after such conviction.
5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign the statement, I certify that this firm complies fully with the above requirements.

Tropichem Enterprises  
(Company)  
James W. Bell  
(Signature & Title)

## Espinoza, Heylicken

---

**From:** Sonja D. Hamilton-Suarez <ssuarez@cocoafl.org>  
**Sent:** Wednesday, March 23, 2016 9:22 AM  
**To:** Espinoza, Heylicken  
**Subject:** RE: Requesting permission to piggyback Bid No. 14-17-COC  
**Attachments:** B-14-17-COC Amendment 1.xps; SCANS4657\_000.pdf; SCANS4658\_000.pdf

Good morning, Heylickin

I've attached the bid documents and the amendment to this message; the "executed agreement". The City of North Miami is granted permission to piggy-back this contract for Whisproflock-N-Starch with Tropichem Enterprises.

Respectfully,  
Sonja

### Sonja Suarez

#### Purchasing Manager

65 Stone St., Cocoa, FL 32922  
(321) 433-8833 | ssuarez@cocoafl.org  
Fax: (321) 433-8860

---

**From:** Espinoza, Heylicken [mailto:hespinoza@northmiamifl.gov]  
**Sent:** Tuesday, March 22, 2016 4:12 PM  
**To:** Diane Kozlak; Sonja D. Hamilton-Suarez; Tammy Eastburn  
**Subject:** Requesting permission to piggyback Bid No. 14-17-COC

Good afternoon,

The City of North Miami would like to request permission to piggyback the City of Cocoa's agreement with Tropichem Enterprises procured through Bid No. B-14-17-COC for Whisprofloc-N-Starch. If the request is approved, please provide a copy of the executed agreement.

Please let me know if you require anything on our part. Thank you.

Regards,



### Heylicken Espinoza

Buyer

Purchasing Department  
776 NE 125 Street  
North Miami, FL 33161  
Office: 305-895-9886, ext. 12266

 Please print only if necessary



The City of North Miami is a public entity subject to Chapter 119 of the Florida Statutes concerning public records. E-mail messages are covered under such laws and thus subject to disclosure. All E-mail sent and received is captured by our servers and kept as a public record.

Click [here](#) to report this email as spam.

This electronic message is privileged and confidential material. This message is intended solely for the individual or entity named above. If the receiver of this message is not the intended recipient, please be advised that any dissemination, distribution, or copying of this communication is strictly prohibited. If you have received this communication in error, please notify the sender immediately and delete it.

# FLORIDA DEPARTMENT OF STATE DIVISION OF CORPORATIONS



[Home](#)

[Contact Us](#)

[E-Filing Services](#)

[Document Searches](#)

[Forms](#)

[Help](#)

[Previous on List](#)

[Next on List](#)

[Return to List](#)

Fictitious Name Search

No Filing History

Submit

## Fictitious Name Detail

### Fictitious Name

TROPICHEM ENTERPRISES

### Filing Information

**Registration Number** G15000010601  
**Status** ACTIVE  
**Filed Date** 01/30/2015  
**Expiration Date** 12/31/2020  
**Current Owners** 1  
**County** PALM BEACH  
**Total Pages** 1  
**Events Filed** NONE  
**FEI/EIN Number** 47-2662705

### Mailing Address

26000 PORTOFINO CIR.  
 # 114  
 PALM BEACH GARDENS, FL 33418

### Owner Information

LONNIE N. DEARTH, LLC  
 26000 PORTOFINO CIR. # 114  
 PALM BEACH GARDENS, FL 33418  
**FEI/EIN Number:** 47-2662705  
**Document Number:** L14000195788

### Document Images

01/30/2015 -- CANCELLATION/RE-REGISTRATION

View image in PDF format

[Previous on List](#)

[Next on List](#)

[Return to List](#)

Fictitious Name Search

No Filing History

Submit