To: The Honorable Mayor and Council Members  
From: Alberto Destrade, Purchasing Director  
Date: January 10, 2017  

RE: A RESOLUTION OF THE MAYOR AND CITY COUNCIL OF THE CITY OF NORTH MIAMI, FLORIDA, AUTHORIZING THE CITY MANAGER TO ISSUE A PURCHASE ORDER IN THE AMOUNT OF ONE HUNDRED TWENTY TWO THOUSAND DOLLARS ($122,000.00) TO LYTX, INC., PIGGYBACKING AN AGREEMENT BETWEEN THE UNITED STATES GENERAL SERVICES ADMINISTRATION AND LYTX, INC., UNDER THE AUTHORIZED FEDERAL SUPPLY INFORMATION TECHNOLOGY SCHEDULE PRICELIST - GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT, SOFTWARE AND SERVICES - SOLICITATION NO. GS-35F-0623S, FOR THE INSTALLATION OF ONE HUNDRED (100) DRIVE CAMERAS WITH VIDEO EVENT RECORDERS FOR THE CITY’S DRIVECAM PROGRAM FOR SELECTED SERVICE VEHICLES USED AND OPERATED BY CODE COMPLIANCE, PARKS & RECREATION, AND THE PUBLIC WORKS DEPARTMENT FOR A TERM OF ONE (1) YEAR; PROVIDING FOR AN EFFECTIVE DATE AND FOR ALL OTHER PURPOSES

RECOMMENDATION
Staff is requesting that the Mayor and City Council hereby authorize the City Manager to issue a Purchase Order to LYTX, Inc. (LYTX), to implement a DriveCam program on one hundred (100) City vehicles, in an amount not-to-exceed $122,000, by piggybacking an agreement between the Federal General Services Administration (GSA) and LYTX.

BACKGROUND
The GSA advertised Solicitation No. GS-35F-0623S, seeking proposals from qualified vendors to provide federal agencies with audio and video cameras to be installed in vehicles used by federal agencies in order to promote safer driving behavior by their employees and to reduce the number of accidents. As a result of this Solicitation, LYTX was awarded a contract by the GSA for the provision of general purpose information technology equipment, software and services related to the DriveCam program developed by LYTX for an initial term commencing September 8, 2006 through September 7, 2021.

Staff recently completed an eight (8) month trial program utilizing the LYTX DriveCam, which was spearheaded and administered by the Office of Risk Management, on approximately one hundred (100) service vehicles. The goals of this trial program was for the administration to be able to better document and evaluate the incidents of poor driving by City employees and to assist them in improving driving behavior, to promote and encourage safe driving skills, and to significantly reduce the possibility of preventable accidents while operating City vehicles. The departments which participated in this trial program included employees from the City’s Parks and Recreation, Public Works, and staff from City Hall.
The trial program resulted in the following remarkable reductions in vehicle collisions, traffic violations and unsafe driving behavior by City employees:

- 74% decrease in collisions (accidents).
- 13% reduction in traffic violations.
- 42% reduction in driver-unbelted violations.
- 45% reduction in late-response violations.

In addition, staff anticipates that the DriveCam program will continue to yield the following benefits for the City:

- Improved driver safety to avoid preventable accidents and injuries thereby helping to protect the safety and well-being of our employees and others.
- Significant cost savings to the City resulting from reduced liability claims, vehicle damage, workers' compensation and personal injury claims due to the DriveCam program.
- Implementation of the DriveCam program has already contributed to a reduction in claims from FY-15 to FY-16 of 68% reduction in liability payouts for vehicle related cases and 35% fewer workers' compensation claims.
- The DriveCam videos also serve to exonerate City employees who may not be at fault in vehicle related accidents, thereby protecting both the City and employees from frivolous lawsuits and medically related claims.

The annual cost to the City shall not exceed $122,000 for the initial term and is broken down as follows:

- Hardware: $54,500 (DriveCam 3 Plus Video Event Recorder)
- Installation and Training Services: $21,070 (DriveCam installation, training and eLearning)
- Subscription Services: $46,088 (Managed service, including DriveCam Online software license and Fleet Tracking solution)

In addition, the City shall also have four (4) annual renewal options to continue with the DriveCam program at a not-to-exceed cost of $46,088 (for Subscription Services only) per year.

Given the above, staff recommends approval of the piggyback contract between the GSA and LYTX and issuance of a Purchase Order in an amount not-to-exceed $122,000, to provide the City with a DriveCam program for its fleet vehicles with both audio and video capable camera services.

**FUNDING SOURCE**
Funding for this purchase is allocated from the City's Fleet Account.

**ATTACHMENTS**
Resolution
Agreement with GSA
Quote from LYTX, Inc.
Report Issued by LYTX, Inc. (Trial Program)
RESOLUTION NO. _______________

A RESOLUTION OF THE MAYOR AND CITY COUNCIL OF THE CITY OF NORTH MIAMI, FLORIDA, AUTHORIZING THE CITY MANAGER TO ISSUE A PURCHASE ORDER IN THE AMOUNT OF ONE HUNDRED TWENTY-TWO THOUSAND DOLLARS ($122,000.00) TO LYTX, INC., PIGGYBACKING AN AGREEMENT BETWEEN THE UNITED STATES GENERAL SERVICES ADMINISTRATION AND LYTX, INC., UNDER THE AUTHORIZED FEDERAL SUPPLY INFORMATION TECHNOLOGY SCHEDULE PRICELIST - GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT, SOFTWARE AND SERVICES - SOLICITATION NO. GS-35F-0623S, FOR THE INSTALLATION OF ONE HUNDRED (100) DRIVE CAMERAS WITH VIDEO EVENT RECORDERS FOR THE CITY'S DRIVECAM PROGRAM FOR SELECTED SERVICE VEHICLES USED AND OPERATED BY CODE COMPLIANCE, PARKS & RECREATION AND THE PUBLIC WORKS DEPARTMENT FOR A TERM OF ONE (1) YEAR; PROVIDING FOR AN EFFECTIVE DATE AND FOR ALL OTHER PURPOSES.

WHEREAS, the United States General Services Administration (“GSA”) advertised the General Purpose Commercial Information Technology Equipment, Software and Services - Solicitation No. GS-35F-0623S (“Solicitation”), seeking competitive proposals from qualified entities to provide various federal agencies with audio and video capable cameras to be installed in vehicles used by the federal agencies; and

WHEREAS, as a result of the Solicitation, LYTX, Inc. (“Contractor”), was awarded a contract by the GSA under the Authorized Federal Supply Information Technology Schedule Pricelist (“Agreement”), with an initial term commencing on September 8, 2006 through September 8, 2021, for the provision of general purpose commercial information technology equipment, software and services comprising the DriveCam program developed by the Contractor (“DriveCam Program”); and

WHEREAS, the DriveCam Program was subsequently tested by the City of North Miami (“City”) for a period of eight (8) months, resulting in the following driver-behaviors particularly beneficial to the City: seventy-four percent (74%) decrease in collisions, thirteen percent (13%)
reduction in traffic violations, forty-two percent (42%) reduction in driver-unbelted violations, and forty-five percent (45%) reduction in late-response violations; and

WHEREAS, the DriveCam Program has been known for exonerating drivers who were not at fault, helping to protect employers and employees from frivolous lawsuits and medical related claims; and

WHEREAS, it is expected that the DriveCam Program will potentially continue to lower the City’s risk exposure associated by the use of public service vehicles in the coming years; and

WHEREAS, in accordance with Section 7-167 of the City Code, the City administration may purchase supplies or services from current contracts of other governmental agencies (“Piggyback”), with City Council approval on any such purchase which exceeds Twenty-Five Thousand Dollars ($25,000.00); and

WHEREAS, the City administration desires to Piggyback the existing Agreement between the GSA and Contractor, to continue the DriveCam Program to improve driver safety, prevent collisions and injuries, and in turn help to protect City employees and citizens, while delivering unprecedented cost savings to the City; and

WHEREAS, Contractor has manifested the capability and willingness of providing the DriveCam Program to the City, for an initial term of one (1) year with four (4) additional options to renew in writing, on a year-by-year basis; and

WHEREAS, the annual cost to the City shall not exceed One Hundred Twenty-Two Thousand Dollars ($122,000.00) for the initial term, and Forty-Six Thousand Eighty-Eight Dollars ($46,088.00) for each of the four (4) options to renew, on a year-by-year basis; and

WHEREAS, DriveCam Program includes, but shall not be limited to: all cellular costs, unlimited triggered event clips, unlimited downloading/uploading of data, unlimited reviewing, analyzing, and scoring of events by Contractor’s event review teams (analysts), overall program management, a dedicated Client Success Manager (CSM), a dedicated Implementation Manager (IPM), a dedicated Project Manager (PM), a dedicated PR/Media Manager, Quarterly Program Reviews (QPRs), sponsorship of the City’s first Driver Recognition Event (up to $400.00), 24/7 technical support, and unlimited access to use the web-based DriveCam Online (DOL) portal for
coaching, unlimited reporting, access to dashboards, key metrics, analytics, coaching analysis, and coaching tools; and

WHEREAS, the Mayor and City Council find the continuation of the DriveCam Program, by authorizing the City Manager to issue a Purchase Order in the amount of One Hundred Twenty-Two Thousand Dollars ($122,000.00), will greatly contribute to the important mission of rendering public services in a manner that will help preserve the public health, safety and welfare.

NOW, THEREFORE, BE IT RESOLVED BY THE MAYOR AND CITY COUNCIL OF THE CITY OF NORTH MIAMI, FLORIDA:

Section 1. Authority of City Manager. The Mayor and City Council of the City of North Miami, Florida, hereby authorize the City Manager to issue a Purchase Order in the amount of One Hundred Twenty-Two Thousand Dollars ($122,000.00) to LYTX, Inc., piggybacking an agreement between the United States General Services Administration and LYTX, Inc., under the Authorized Federal Supply Information Technology Schedule Pricelist - General Purpose Commercial Information Technology Equipment, Software and Services - Solicitation No. GS-35F-0623S, for the installation of one hundred (100) drive cameras with video event recorders for the City’s DriveCam Program for selected service vehicles used and operated by Code Compliance, Parks & Recreation and the Public Works Department for a term of one (1) year.

Section 2. Effective Date. This Resolution shall be effective upon adoption.

PASSED AND ADOPTED by a __________ vote of the Mayor and City Council of the City of North Miami, Florida, this ___ day of _______________, 2017.

______________________________
DR. SMITH JOSEPH
MAYOR

ATTEST:

______________________________
MICHAEL A. ETIENNE, ESQ.
CITY CLERK
APPROVED AS TO FORM
AND LEGAL SUFFICIENCY:

____________________________________
JEFF P. H. CAZEAU, ESQ.
CITY ATTORNEY

SPONSORED BY: CITY ADMINISTRATION

Moved by: ______________________

Seconded by: ____________________

Vote:

Mayor Smith Joseph, D.O., Pharm. D. ______ (Yes)_______ (No)
Vice Mayor Scott Galvin ______ (Yes)_______ (No)
Councilwoman Carol Keys, Esq. ______ (Yes)_______ (No)
Councilman Philippe Bien-Aime ______ (Yes)_______ (No)
Councilman Alix Desulme ______ (Yes)_______ (No)
AUTHORIZED FEDERAL SUPPLY SERVICE
INFORMATION TECHNOLOGY SCHEDULE PRICELIST
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT, SOFTWARE AND SERVICES

Special Item No. 132-8   Purchase of Equipment
Special Item No. 132-12 Maintenance, Repair Service and Repair Parts/Spare Parts
Special Item No. 132-32 Term Software Licenses
Special Item No. 132-50 Training Courses
Special Item No. 132-52 Electronic Commerce Services
Special Item No. 132-53 Wireless Services

SIN 132-8 PURCHASE OF EQUIPMENT
FSC CLASS 7010 - SYSTEM CONFIGURATION
   Other Systems Configuration Equipment, Not Elsewhere Classified
FSC CLASS 7025 - INPUT/OUTPUT AND STORAGE DEVICES
   Network Equipment
   Other Communications Equipment
   Other Input/Output and Storage Devices, Not Elsewhere Classified
FSC Class 7042 - MINI AND MICRO COMPUTER CONTROL DEVICES
   Microcomputer Control Devices
FSC CLASS 5995 - CABLE, CORD, AND WIRE ASSEMBLIES: COMMUNICATIONS EQUIPMENT
   Communications Equipment Cables
FSC CLASS 5895 - MISCELLANEOUS COMMUNICATION EQUIPMENT
   Miscellaneous Communications Equipment

**The following are included offered under Special Item Number 132-8.**
- Installation (FPDS Code N070) for Equipment Offered

NOTE: Installation must be incidental to, in conjunction with and in direct support of the products sold under SIN 132-8 of this contract and cannot be purchased separately. If the construction, alteration or repair is segregable and exceeds $2,000, then the requirements of the Davis-Bacon Act apply. In applying the Davis-Bacon Act, ordering activities are required to incorporate wage rate determinations into orders, as applicable.

SIN 132-12 - MAINTENANCE OF EQUIPMENT, REPAIR SERVICE, AND REPAIR PARTS/SPARE PARTS (FPDS Code J070 - Maintenance and Repair Service)(Repair Parts/Spare Parts - See FSC Class for basic equipment)
- Maintenance

SIN 132-32 - TERM SOFTWARE LICENSES
FSC CLASS 7030 - INFORMATION TECHNOLOGY SOFTWARE
   Large Scale Computers
   Application Software
SIN 132-50 - TRAINING COURSES FOR INFORMATION TECHNOLOGY EQUIPMENT AND SOFTWARE (FPDS Code U012)

SIN 132-52 - ELECTRONIC COMMERCE (EC) SERVICES

FPDS Code D301    Value Added Network Services (VANS)
FPDS Code D399    Other Data Transmission Services, Not Elsewhere Classified - Except “Voice”
and Pager Services

NOTE: Electronic Commerce Services are not intended to supersede or be substitute for any voice requirements of FTS2001.

SIN 132-53 – WIRELESS SERVICES

FSC CLASS D304    IT and Telecom – Telecommunications and Transmission
                   Cellular/PCS Voice Services

Lytx, Inc.
9785 Towne Centre Drive, San Diego, CA 92121
(858)430-4000
www.lytx.com

Contract Number: GS-35F-0623S
Period Covered by Contract: September 8, 2006 – September 7, 2021

General Services Administration
Federal Supply Service

Pricelist current through Modification #PO-0083, dated September 8, 2016.

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! by accessing the Federal Supply Service’s Home Page via the Internet at http://www.fss.gsa.gov/
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INFORMATION FOR ORDERING ACTIVITIES
APPLICABLE TO ALL SPECIAL ITEM NUMBERS

SPECIAL NOTICE TO AGENCIES: Small Business Participation

SBA strongly supports the participation of small business concerns in the Federal Supply Schedules Program. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!™ on-line shopping service (www.fss.gsa.gov). The catalogs/pricelists, GSA Advantage!™ and the Federal Supply Service Home Page (www.fss.gsa.gov) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

1. Geographic Scope of Contract:

Domestic delivery is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

Overseas delivery is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

The Geographic Scope of Contract will be domestic delivery only.

2. Contractor's Ordering Address and Payment Information:

Ordering Address: Lytx, Inc. 9785 Towne Centre Drive, San Diego, CA 92121
Payment Information: Lytx, Inc. DEPT 9972, Los Angeles, CA 90084

Contractors are required to accept credit cards for payments equal to or less than the micro-purchase threshold for oral or written delivery orders. Credit cards will not be acceptable for payment above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice.

The following telephone number(s) can be used by ordering activities to obtain technical and/or ordering assistance:

Office: 858-430-4000
Fax: 858-430-4001

3. LIABILITY FOR INJURY OR DAMAGE

The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor, except to the extent such injury or damage is due to the wrongful acts or negligence of the Contractor.
4. **Statistical Data for Government Ordering Office Completion of Standard Form 279:**

Block 9: G. Order/Modification Under Federal Schedule  
Block 16: Data Universal Numbering System (DUNS) Number: 02-649-9454  
Block 30: Type of Contractor – B.  
Block 31: Woman-Owned Small Business - No  
Block 36: Contractor's Taxpayer Identification Number (TIN): 33-0794096  

4a. CAGE Code: Not applicable  
4b. Contractor has registered with the Central Contractor Registration Database.

5. **FOB Destination**

6. **DELIVERY SCHEDULE**

a. **TIME OF DELIVERY:** The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

<table>
<thead>
<tr>
<th>SPECIAL ITEM NUMBER</th>
<th>DELIVERY TIME (Days ARO)</th>
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<tr>
<td>132-8</td>
<td>Within 30 days of receipt</td>
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<tr>
<td>132-12</td>
<td>Within 30 days of receipt</td>
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<td>132-32</td>
<td>Within 30 days of receipt</td>
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<td>132-50</td>
<td>Within 30 days of receipt</td>
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<td>132-52</td>
<td>Within 30 days of receipt</td>
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<tr>
<td>132-53</td>
<td>Within 30 days of receipt</td>
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**NOTE:** Expedited Delivery and/or Overnight and 2-Day Delivery are offered:

<table>
<thead>
<tr>
<th>ITEM OR GROUP OF ITEMS (special (Special Item No. of nomenclature)</th>
<th>Expedited delivery time (Hours/Days ARO)</th>
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b. **URGENT REQUIREMENTS:** When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

7. **Discounts:** Prices shown are NET Prices; Basic Discounts have been deducted.

a. Prompt Payment: 0% - 30 days from receipt of invoice or date of acceptance, whichever is later.  
b. Quantity - None  
c. Dollar Volume - None  
d. Government Educational Institutions - None  
e. Other - None
8. **Trade Agreements Act of 1979, as amended:**
All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

9. **Statement Concerning Availability of Export Packing:** Not applicable.

10. **Small Requirements:** The minimum dollar value of orders to be issued is $100.

11. **Maximum Order (All dollar amounts are exclusive of any discount for prompt payment.)**
a. The Maximum Order value for the following Special Item Numbers (SINs) is $500,000:
   - Special Item Number 132-8 - Purchase of Equipment
   - Special Item Number 132-12 – Maintenance of Equipment, Repair Service, and Repair Parts/Spare Parts
   - Special Item Number 132-32 - Term Software Licenses
   - Special Item Number 132-52 - Electronic Commerce (EC) Services
   - Special Item Number 132-53 – Wireless Services
b. The Maximum Order value for the following Special Item Numbers (SINs) is $25,000:
   - Special Item Number 132-50 - Training Courses

12. **ORDERING PROCEEDURES FOR FEDERAL SUPPLY SCHEDULE CONTRACTS**
Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.
   a. FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.
   b. FAR 8.405-2 Ordering procedures for services requiring a statement of work.

13. **FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS REQUIREMENTS:** ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDs), which are cited by ordering activities, shall be responded to promptly by the Contractor.

13.1 **FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS):** Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS.
Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

13.2 FEDERAL TELECOMMUNICATION STANDARDS (FED-STDs): Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDs) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDs should be obtained from the GSA, Federal Supply Service, Specification Section, 470 East L’Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202)619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301)975-2833.

14. CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2001)

(a) Security Clearances: The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.

(b) Travel: The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub. L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. The Industrial Funding Fee does NOT apply to travel and per diem charges.

NOTE: Refer to FAR Part 31.205-46 Travel Costs, for allowable costs that pertain to official company business travel in regards to this contract.

(c) Certifications, Licenses and Accreditations: As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.

(d) Insurance: As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.

(e) Personnel: The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.

(f) Organizational Conflicts of Interest: Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor’s participation in such order may be restricted in accordance with FAR Part 9.5.

(g) Documentation/Standards: The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency’s order.

(h) Data/Deliverable Requirements: Any required data/deliverables at the ordering level will be as specified or negotiated in the agency’s order.
(i) Government-Furnished Property: As specified by the agency’s order, the Government may provide property, equipment, materials or resources as necessary.

(j) Availability of Funds: Many Government agencies’ operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government’s obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.

15. CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES: Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the ordering activity’s convenience, and (m) Termination for Cause (See C.1.)

16. GSA Advantage!

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

1. Manufacturer;
2. Manufacturer's Part Number; and
3. Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is http://www.fss.gsa.gov/.

17. PURCHASE OF OPEN MARKET ITEMS

NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract. ODCs (Other Direct Costs) are not part of this contract and should be treated as open market purchases. Ordering Activities procuring open market items must follow FAR 8.402(f).

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, only if:

1. All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
2. The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
3. The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
4. All clauses applicable to items not on the Federal Supply Schedule are included in the order.

18. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS

a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:
(1) Time of delivery/installation quotations for individual orders;

(2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/service/software package submitted in response to requirements which result in orders under this schedule contract.

(3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.

b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

19. OVERSEAS ACTIVITIES

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

None

Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

20. BLANKET PURCHASE AGREEMENTS (BPAs)

The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

21. CONTRACTOR TEAM ARRANGEMENTS

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

22. INSTALLATION, DEINSTALLATION, REINSTALLATION

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of $2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds $2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8.
23. SECTION 508 COMPLIANCE.

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following:

www.Lytx.com

The EIT standard can be found at: www.Section508.gov/.

24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES.

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order—

(a) A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and

(b) The following statement:

This order is placed under written authorization from _______ dated _______. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

25. INSURANCE—WORK ON A GOVERNMENT INSTALLATION (JAN 1997)(FAR 52.228-5)

(a) The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.

(b) Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective—

(1) For such period as the laws of the State in which this contract is to be performed prescribe; or

(2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.

(c) The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

26. SOFTWARE INTEROPERABILITY.

Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item’s interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at http://www.core.gov.
27. ADVANCE PAYMENTS

A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324)
1. MATERIAL AND WORKMANSHIP

All equipment furnished hereunder must satisfactorily perform the function for which it is intended.

2. ORDER

Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPA) agreements shall be the basis for purchase in accordance with the provisions of this contract. If time of delivery extends beyond the expiration date of the contract, the Contractor will be obligated to meet the delivery and installation date specified in the original order.

For credit card orders and BPAs, telephone orders are permissible.

3. TRANSPORTATION OF EQUIPMENT

FOB DESTINATION. Prices cover equipment delivery to destination, for any location within the geographic scope of this contract.

4. INSTALLATION AND TECHNICAL SERVICES

The Lytx equipment is self-installable, however, Lytx does offer installation services.

a. INSTALLATION. When the equipment provided under this contract is not normally self-installable, the Contractor's technical personnel shall be available to the ordering activity, at the ordering activity's location, to install the equipment and to train ordering activity personnel in the use and maintenance of the equipment. The charges, if any, for such services are listed below, or in the price schedule:

Lytx provides installation services and training services to the ordering activity when requested.

b. INSTALLATION, DEINSTALLATION, REINSTALLATION. The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of $2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is separable and exceeds $2,000, then the requirements of the Davis-Bacon Act applies.
The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstalation services under SIN 132-8.

c. OPERATING AND MAINTENANCE MANUALS. The Contractor shall furnish the ordering activity with one (1) copy of all operating and maintenance manuals which are normally provided with the equipment being purchased.

5. INSPECTION/ACCEPTANCE

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The ordering activity reserves the right to inspect or test any equipment that has been tendered for acceptance. The ordering activity may require repair or replacement of nonconforming equipment at no increase in contract price. The ordering activity must exercise its postacceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the item, unless the change is due to the defect in the item.

6. WARRANTY

a. Unless specified otherwise in this contract, the Contractor’s standard commercial warranty as stated in the contract’s commercial pricelist will apply to this contract. Those warranty terms are as follows:

   (i) Product Warranty. For a period of two (2) years after the date of shipment with respect to VERs (the “VER Warranty Period”), Contractor warrants to ordering activity that the VERs, as delivered by Contractor to ordering activity, will substantially conform to the written specifications Lytx provides to ordering entity hereunder (the “Documentation”). The Warranty Period shall be extended for the duration of any period for which ordering activity purchases an extended warranty from Contractor. The foregoing warranties shall not apply if ordering activity fails to notify Contractor in writing of such defects prior to the expiration of the Warranty Period, if the defect is not reproducible, or the defect is caused by: (a) ordering activity’s negligence or misuse, or events beyond Contractor’s reasonable control; (b) to the extent performed by ordering activity or its representatives, the failure to install, maintain or use the VER in accordance with the Documentation and Contractor’s instructions; (c) except as authorized by Contractor in writing, alterations to the VER made by anyone other than Contractor or its representatives; (d) except as authorized by Contractor in writing, any attempt to service the VER other than by Contractor or its representatives; or (e) third party software, hardware, or materials not approved or supplied by Contractor. Contractor shall not be responsible for any of ordering activity’s or a third party’s software, information or data contained in, stored on, or integrated with any VER returned to Contractor pursuant to the foregoing warranty. Contractor’s and its suppliers’ sole liability, and ordering activity’s exclusive remedy, under this Section 6 shall be, at Contractor’s option: (I) to use commercially reasonable efforts to correct any reproducible defects identified by ordering activity in writing during the Warranty Period which renders the VER non-conforming, (II) to replace the defective VER (with either a new or refurbished product), or (III) to accept return of the defective VER from ordering activity and provide ordering activity with a pro rata refund based on the remaining portion of the Warranty Period. Replacement VERs will assume the greater of the balance of the original Warranty Period or ninety (90) days. With respect to any hardware provided hereunder that is not manufactured by Contractor, ordering activity acknowledges and agrees that its use and possession of such product shall be governed by the terms of such product manufacturer’s warranty, if any, and ordering activity agrees to look solely to the manufacturer with respect to all applicable claims. The right to enforce all warranties made by any such manufacturer are hereby, to the extent Contractor has the right, assigned to ordering activity.

   (ii) Warranty Claims. To make a return under the warranties in this Section 6, ordering activity must first contact Contractor Technical Support and assist in a reasonable troubleshooting effort to restore the product to service. Upon a failure determination by Contractor Technical Support, ordering activity must request a Return Material Authorization number (RMA) within the Warranty Period. Upon approval of the request, Contractor will
provide ordering activity an RMA number and a prepaid return label. For all warranty returns, ordering activity must use the return label provided by Contractor to send the product to Contractor, packaged appropriately for safe shipment. Contractor shall pay all freight charges for shipment to ordering activity of any replacement VER covered by these warranty provisions.

(iii) Service Warranty. Contractor warrants to the ordering activity that any services to be performed hereunder shall be performed in a professional and workmanlike manner. Contractor’s and its suppliers’ sole liability, and ordering activity’s exclusive remedy, under this contract shall be for Contractor to use commercially reasonable efforts to re-perform the services. With respect to installation services provided hereunder, the foregoing warranty shall apply solely for the one (1)-year period after installation.

d. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.

c. Limitation of Liability. Except as otherwise expressly set forth herein, (i) the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items, (ii) Contractor disclaims all warranties, express, implied or statutory, except to the extent otherwise specified herein, (iii) Contractor makes no warranty that the software provided will work in combination with any hardware or software products provided by third parties, that the operation of the software will be uninterrupted or error free, that all defects in the software can be corrected, or that any specific result or outcome will be achieved by utilizing the products or services and (iv) Contractor makes no warranty that access to the services or associated network coverage (e.g., wireless network coverage) will be continuous or uninterrupted.

d. If inspection and repair of defective equipment under this warranty will be performed at the Contractor's plant, the address is as follows:
Warranty work is carried out at our return logistics center. Address as follows:
Test Technology Inc, 4 E Stow Road Suite 2, Marlton, NJ 08053

7. PURCHASE PRICE FOR ORDERED EQUIPMENT
The purchase price that the ordering activity will be charged will be the ordering activity purchase price in effect at the time of order placement, or the ordering activity purchase price in effect on the installation date (or delivery date when installation is not applicable), whichever is less.

8. RESPONSIBILITIES OF THE CONTRACTOR
The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City or otherwise) covering work of this character, and shall include all costs, if any, of such compliance in the prices quoted in this offer.

9. TRADE-IN OF INFORMATION TECHNOLOGY EQUIPMENT
When an ordering activity determines that Information Technology equipment will be replaced, the ordering activity shall follow the contracting policies and procedures in the Federal Acquisition Regulation (FAR), the policies and procedures regarding disposition of information technology excess personal property in the Federal Property Management Regulations (FPMR) (41 CFR 101-43.6), and the policies and procedures on exchange/sale contained in the FPMR (41 CFR part 101-46).
1. SERVICE AREAS

a. The maintenance and repair service rates listed herein are applicable to any ordering activity location within a 50 mile radius of the Contractor's service points. If any additional charge is to apply because of the greater distance from the Contractor's service locations, the mileage rate or other distance factor shall be stated in paragraphs 8.d and 9.d of this Special Item Number 132-12.

b. When repair services cannot be performed at the ordering activity installation site, the repair services will be performed at the Contractor's plant(s) listed below:

Warranty work is carried out at our return logistics center. Address as follows: Test Technology Inc, 4 E Stow Road Suite 2, Marlton, NJ 08053

2. MAINTENANCE ORDER

a. Agencies may use written orders, EDI orders, credit card orders, or BPAs, for ordering maintenance under this contract. The Contractor shall confirm orders within fifteen (15) calendar days from the date of receipt, except that confirmation of orders shall be considered automatic for renewals for maintenance (Special Item Number 132-12). Automatic acceptance of order renewals for maintenance service shall apply for machines which may have been discontinued from use for temporary periods of time not longer than 120 calendar days. If the order is not confirmed by the Contractor as prescribed by this paragraph, the order shall be considered to be confirmed by the Contractor.

b. The Contractor shall honor orders for maintenance for the duration of the contract period or a lesser period of time, for the equipment shown in the pricelist. Maintenance service shall commence on a mutually agreed upon date, which will be written into the maintenance order. Maintenance orders shall not be made effective before the expiration of any applicable maintenance and parts guarantee/warranty period associated with the purchase of equipment. Orders for maintenance service shall not extend beyond the end of the contract period.

c. Maintenance may be discontinued by the ordering activity on thirty (30) calendar days written notice, or shorter notice when agreed to by the Contractor; such notice to become effective thirty (30) calendar days from the date on the notification. However, the ordering activity may extend the original discontinuance date upon written notice to the Contractor, provided that such notice is furnished at least ten (10) calendar days prior to the original discontinuance date.

d. Annual Funding. When annually appropriated funds are cited on a maintenance order, the period of maintenance shall automatically expire on September 30th of the contract period, or at the end of the contract period, whichever occurs first. Renewal of a maintenance order citing the new appropriation shall be required, if maintenance is to continue during any remainder of the contract period.
e. Cross-year Funding Within Contract Period. Where an ordering activity's specific appropriation authority provides for funds in excess of a 12 month, fiscal year period, the ordering activity may place an order under this schedule contract for a period up to the expiration of the contract period, notwithstanding the intervening fiscal years.

f. Ordering activities should notify the Contractor in writing thirty (30) calendar days prior to the expiration of maintenance service, if maintenance is to be terminated at that time. Orders for continued maintenance will be required if maintenance is to be continued during the subsequent period.

3. REPAIR SERVICE AND REPAIR PARTS/SPARE PARTS ORDERS

a. Agencies may use written orders, EDI orders, credit card orders, blanket purchase agreements (BPAs), or small order procedures for ordering repair service and/or repair parts/spare parts under this contract. Orders for repair service shall not extend beyond the end of the contract period.

b. When repair service is ordered, only one chargeable repairman shall be dispatched to perform repair service, unless the ordering activity agrees, in advance, that additional repair personnel are required to effect repairs.

4. LOSS OR DAMAGE

When the Contractor removes equipment to his establishment for repairs, the Contractor shall be responsible for any damage or loss, from the time the equipment is removed from the ordering activity installation, until the equipment is returned to such installation.

5. SCOPE

a. The Contractor shall provide maintenance for all equipment listed herein, as requested by the ordering activity during the contract term. Repair service and repair parts/spare parts shall apply exclusively to the equipment types/models within the scope of this Information Technology Schedule.

b. Equipment placed under maintenance service shall be in good operating condition.

   (1) In order to determine that the equipment is in good operating condition, the equipment shall be subject to inspection by the Contractor, without charge to the ordering activity.

   (2) Costs of any repairs performed for the purpose of placing the equipment in good operating condition shall be borne by the Contractor, if the equipment was under the Contractor’s guarantee/warranty or maintenance responsibility prior to the effective date of the maintenance order.

   (3) If the equipment was not under the Contractor's responsibility, the costs necessary to place the equipment in proper operating condition are to be borne by the ordering activity, in accordance with the provisions of Special Item Number 132-12 (or outside the scope of this contract).

6. RESPONSIBILITIES OF THE ORDERING ACTIVITY

a. Ordering activity personnel shall not perform maintenance or attempt repairs to equipment while such equipment is under the purview of a maintenance order, unless agreed to by the Contractor.

b. Subject to security regulations, the ordering activity shall permit access to the equipment which is to be maintained or repaired.
7. RESPONSIBILITIES OF THE CONTRACTOR

For equipment covered by a maintenance contract or warranty, the Contractor's repair service personnel shall provide ordering activity replacement equipment upon receipt of defective equipment in accordance with Contractor's standard RMA process. For equipment not covered by a maintenance contract or warranty, Contractor does not provide repair services. Such services may be independently available to ordering activity through third party service providers.

8. MAINTENANCE RATE PROVISIONS

a. If equipment maintenance services are purchased at the listed monthly price, the Contractor shall bear all costs of maintenance, including labor, parts, and such other expenses as are necessary to keep the equipment in good operating condition, provided that the required repairs are not occasioned by fault or negligence of the ordering activity.

b. REGULAR HOURS

The basic monthly rate for each make and model of equipment shall entitle the ordering activity to maintenance service during a mutually agreed upon nine (9) hour principal period of maintenance, Monday through Friday, exclusive of holidays observed at the ordering activity location.

c. AFTER HOURS

Should the ordering activity require that maintenance be performed outside of Regular Hours, charges for such maintenance, if any, will be specified in the pricelist. Periods of less than one hour will be prorated to the nearest quarter hour.

d. TRAVEL AND TRANSPORTATION

If any charge is to apply, over and above the regular maintenance rates, because of the distance between the ordering activity location and the Contractor's service area, the charge will be:

**Negotiated on a case by case basis.**

e. QUANTITY DISCOUNTS

Quantity discounts from listed maintenance service rates for multiple equipment owned and/or leased by a ordering activity are indicated below:

**Not applicable.**

9. REPAIR SERVICE RATE PROVISIONS

a. CHARGES. Charges for repair service will include the labor charge, computed at the rates set forth below, for the time during which repairmen are actually engaged in work, and, when applicable, the charge for travel or transportation.

b. MULTIPLE MACHINES. When repairs are ordered by a ordering activity on two or more machines located in one or more buildings within walking distance of each other, the charges will be computed from the time the repairman commences work on the first machine, until the work is completed on the last machine. The time required to go from one machine to another, or from one building to another, will be considered actual work performance, and chargeable to the ordering activity, provided the time consumed in going between machines (or buildings) is reasonable.
c. TRAVEL OR TRANSPORTATION

(1) AT THE CONTRACTOR'S SHOP

(a) When equipment is returned to the Contractor's shop for adjustments or repairs which are not covered by the guarantee/warranty provision, the cost of transportation, packing, etc., from the ordering activity location to the Contractor's plant, and return to the ordering activity location, shall be borne by the ordering activity.

(b) The ordering activity should not return defective equipment to the Contractor for adjustments and repairs or replacement without his prior consultation and instruction.

(2) AT THE ORDERING ACTIVITY LOCATION (Within Established Service Areas)

When equipment is repaired at the ordering activity location, and repair service rates are established for service areas or zones, the listed rates are applicable to any ordering activity location within such service areas or zones. No extra charge, time, or expense will be allowed for travel or transportation of repairmen or machines to or from the ordering activity office; such overhead is included in the repair service rates listed.

(3) AT THE ORDERING ACTIVITY LOCATION (Outside Established Service Areas)

(a) The repair service rates listed for subparagraph (2) above apply, except that a travel charge of "Negotiated on a case by case basis" per mile for repairmen will apply to the round-trip distance between the geographic limits of the applicable service area and the ordering activity location. Such charge will apply as an additional charge, but it will be limited to one round trip for each request that is made by the ordering activity for repair service, regardless of whether repairs are performed at the ordering activity location or at the Contractor's shop.

(b) When the overall travel charge computed at the above mileage rate is unreasonable (considering the time required for travel, actual and necessary transportation costs, and the allowable ordering activity per diem rate for each night the repairman is required to remain overnight at the ordering activity location), the ordering activity shall have the option of reimbursing the Contractor for actual costs, provided that the actual costs are reasonable and allowable. The Contractor shall furnish the ordering activity with a report of travel performed and related expenses incurred. The report shall include departure and arrival dates, times, and the applicable mode of travel.

d. LABOR RATES

(1) REGULAR HOURS

The Regular Hours repair service rates listed herein shall entitle the ordering activity to repair service during the period 8:00 a.m. to 5:00 p.m., Monday through Friday, exclusive of holidays observed at the ordering activity location. There shall be no additional charge for repair service which was requested during Regular Hours, but performed outside the Regular Hours defined above, at the convenience of the Contractor.

(2) AFTER HOURS

When the ordering activity requires that repair service be performed outside the Regular Hours defined above, except Sundays and Holidays observed at the ordering activity location, the After Hours repair service rates listed herein shall apply. The Regular Hours rates defined above shall apply when repair service is requested during Regular Hours, but performed After Hours at the convenience of the Contractor.

(3) SUNDAYS AND HOLIDAYS

When the ordering activity requires that repair service be performed on Sundays and Holidays observed at the ordering activity location, the Sundays and Holidays repair service rates will be negotiated with the ordering activity on a case by case basis. When repair service is requested to be performed during Regular
Hours and/or After Hours, but is performed at the convenience of the Contractor on Sundays or Holidays observed at the ordering activity location, the Regular Hours and/or After Hours repair service rates, if applicable, shall apply.

10. REPAIR PARTS/SPARE PARTS RATE PROVISIONS

All parts, furnished as spares or as repair parts in connection with the repair of equipment, unless otherwise indicated in this pricelist, shall be new, standard parts manufactured by the equipment manufacturer. All parts shall be furnished at prices indicated in the Contractor's commercial pricelist dated, at a discount of 5% from such listed prices.

11. GUARANTEE/WARRANTY—REPAIR SERVICE AND REPAIR PARTS/SPARE PARTS
   a. REPAIR SERVICE
      All repair work will be guaranteed/warranted for a period of 90 day period.
   b. REPAIR PARTS/SPARE PARTS
      All parts, furnished either as spares or repairs parts will be guaranteed/warranted for a 90 day period.

12. INVOICES AND PAYMENTS
   a. Maintenance Service
      (1) Invoices for maintenance service shall be submitted by the Contractor on a quarterly or monthly basis, after the completion of such period. Maintenance charges must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.
      (2) Payment for maintenance service of less than one month's duration shall be prorated at 1/30th of the monthly rate for each calendar day.
   b. Repair Service and Repair Parts/Spare Parts
      Invoices for repair service and parts shall be submitted by the Contractor as soon as possible after completion of work. Payment under blanket purchase agreements will be made quarterly or monthly, except where cash payment procedures are used. Invoices shall be submitted separately to each ordering activity office ordering services under the contract. The cost of repair parts shall be shown as a separate item on the invoice, and shall be priced in accordance with paragraph #10, above. PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.
TERMS AND CONDITIONS APPLICABLE TO
TERM SOFTWARE LICENSES (SPECIAL ITEM NUMBER 132-32)

1. INSPECTION/ACCEPTANCE
The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The ordering activity reserves the right to inspect or test any software that has been tendered for acceptance. The ordering activity may require repair or replacement of nonconforming software at no increase in contract price. The ordering activity must exercise its postacceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the software, unless the change is due to the defect in the software.

2. GUARANTEE/WARRANTY
   a. Unless specified otherwise in this contract, the Contractor’s standard commercial guarantee/warranty as stated in the contract’s commercial pricelist will apply to this contract.

   Lytx warrants to the person or entity that purchases a license for the Software for use pursuant to the terms of this license, that the Software will perform substantially in accordance with the Documentation for the ninety (90) day period following receipt of the Software when used on the recommended hardware configuration.

   b. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.

   c. Limitation of Liability. Except as otherwise expressly set forth herein, (i) the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items, (ii) Contractor disclaims all warranties, express, implied or statutory, except to the extent otherwise specified herein, (iii) Contractor makes no warranty that the software provided will work in combination with any hardware or software products provided by third parties, that the operation of the software will be uninterrupted or error free, that all defects in the software can be corrected, or that any specific result or outcome will be achieved by utilizing the products or services and (iv) Contractor makes no warranty that access to the services or associated network coverage (e.g., wireless network coverage) will be continuous or uninterrupted.

3. TECHNICAL SERVICES
The Contractor, without additional charge to the ordering activity, shall provide a hot line technical support number 866-910-0403 for the purpose of providing user assistance and guidance in the implementation of the software. The technical support number is available 24x7.

4. SOFTWARE MAINTENANCE
   a. Software maintenance service shall include the following:
      Maintenance to Driving Behavior Management Systems.

   b. Invoices for maintenance service shall be submitted by the Contractor on a quarterly or monthly basis, after the completion of such period. Maintenance charges must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.
5. PERIODS OF TERM LICENSES (132-32) AND MAINTENANCE (132-34)

a. The Contractor shall honor orders for periods for the duration of the contract period or a lesser period of time.

b. Term licenses and/or maintenance may be discontinued by the ordering activity on thirty (30) calendar days written notice to the Contractor.

c. Annual Funding. When annually appropriated funds are cited on an order for term licenses and/or maintenance, the period of the term licenses and/or maintenance shall automatically expire on September 30 of the contract period, or at the end of the contract period, whichever occurs first. Renewal of the term licenses and/or maintenance orders citing the new appropriation shall be required, if the term licenses and/or maintenance is to be continued during any remainder of the contract period.

d. Cross-Year Funding Within Contract Period. Where an ordering activity’s specific appropriation authority provides for funds in excess of a 12 month (fiscal year) period, the ordering activity may place an order under this schedule contract for a period up to the expiration of the contract period, notwithstanding the intervening fiscal years.

e. Ordering activities should notify the Contractor in writing thirty (30) calendar days prior to the expiration of an order, if the term licenses and/or maintenance is to be terminated at that time. Orders for the continuation of term licenses and/or maintenance will be required if the term licenses and/or maintenance is to be continued during the subsequent period.

6. CONVERSION FROM TERM LICENSE TO PERPETUAL LICENSE ~ NOT APPLICABLE.

7. TERM LICENSE CESSATION ~ NOT APPLICABLE.

8. UTILIZATION LIMITATIONS - (132-32, 132-33, AND 132-34)

a. Software acquisition is limited to commercial computer software defined in FAR Part 2.101.

b. When acquired by the ordering activity, commercial computer software and related documentation so legend shall be subject to the following:

(1) Title to and ownership of the software and documentation shall remain with the Contractor, unless otherwise specified.

(2) Software licenses are by site and by ordering activity. An ordering activity is defined as a cabinet level or independent ordering activity. The software may be used by any subdivision of the ordering activity (service, bureau, division, command, etc.) that has access to the site the software is placed at, even if the subdivision did not participate in the acquisition of the software. Further, the software may be used on a sharing basis where multiple agencies have joint projects that can be satisfied by the use of the software placed at one ordering activity's site. This would allow other agencies access to one ordering activity's database. For ordering activity public domain databases, user agencies and third parties may use the computer program to enter, retrieve, analyze and present data. The user ordering activity will take appropriate action by instruction, agreement, or otherwise, to protect the Contractor's proprietary property with any third parties that are permitted access to the computer programs and documentation in connection with the user ordering activity's permitted use of the computer programs and documentation. For purposes of this section, all such permitted third parties shall be deemed agents of the user ordering activity.

(3) Except as is provided in paragraph 8.b(2) above, the ordering activity shall not provide or otherwise make available the software or documentation, or any portion thereof, in any form, to any third party without the prior written approval of the Contractor. Third parties do not include prime Contractors, subcontractors and agents of the ordering activity who have the ordering activity's permission to use the licensed software and documentation at the facility, and who have agreed to use the licensed software and documentation only in accordance with these restrictions. This provision does not limit the right of the
ordering activity to use software, documentation, or information therein, which the ordering activity may already have or obtains without restrictions.

(4) The ordering activity shall have the right to use the computer software and documentation with the computer for which it is acquired at any other facility to which that computer may be transferred, or in cases of disaster recovery, the ordering activity has the right to transfer the software to another site if the ordering activity site for which it is acquired is deemed to be unsafe for ordering activity personnel; to use the computer software and documentation with a backup computer when the primary computer is inoperative; to copy computer programs for safekeeping (archives) or backup purposes; to transfer a copy of the software to another site for purposes of benchmarking new hardware and/or software; and to modify the software and documentation or combine it with other software, provided that the unmodified portions shall remain subject to these restrictions.

(5) "Commercial Computer Software" may be marked with the Contractor's standard commercial restricted rights legend, but the schedule contract and schedule pricelist, including this clause, "Utilization Limitations" are the only governing terms and conditions, and shall take precedence and supersede any different or additional terms and conditions included in the standard commercial legend.

(6) Each license is non-exclusive, non-sublicensable and does not include the right to (and ordering activity shall not and shall not permit any third party to) modify, reverse engineer (except to the extent applicable law prohibits reverse engineering restrictions), incorporate or use in any other works, create derivatives of, or copy any portion of such software, or use the software for the benefit of any third party. Any violation of this provision by ordering activity shall subject such license to early termination by Contractor. Within thirty (30) days after termination of all licenses, ordering activity will return to Contractor (or destroy) the original and all copies of the software made by ordering activity.

9. SOFTWARE CONVERSIONS - (132-32 AND 132-33)

Full monetary credit will be allowed to the ordering activity when conversion from one version of the software to another is made as the result of a change in operating system, or from one computer system to another. Under a perpetual license (132-33), the purchase price of the new software shall be reduced by the amount that was paid to purchase the earlier version. Under a term license (132-32), conversion credits which accrued while the earlier version was under a term license shall carry forward and remain available as conversion credits which may be applied towards the perpetual license price of the new version.

10. DESCRIPTIONS AND EQUIPMENT COMPATIBILITY

The Contractor shall include, in the schedule pricelist, a complete description of each software product and a list of equipment on which the software can be used. Also, included shall be a brief, introductory explanation of the modules and documentation which are offered.

11. RIGHT-TO-COPY PRICING

The Contractor shall insert the discounted pricing for right-to-copy licenses.
1. SCOPE
   a. The Contractor shall provide training courses normally available to commercial customers, which will permit ordering activity users to make full, efficient use of general purpose commercial IT products. Training is restricted to training courses for those products within the scope of this solicitation.
   b. The Contractor shall provide training at the Contractor's facility and/or at the ordering activity's location, as agreed to by the Contractor and the ordering activity.

2. ORDER
   Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPAs) shall be the basis for the purchase of training courses in accordance with the terms of this contract. Orders shall include the student's name, course title, course date and time, and contracted dollar amount of the course.

3. TIME OF DELIVERY
   The Contractor shall conduct training on the date (time, day, month, and year) agreed to by the Contractor and the ordering activity.

4. CANCELLATION AND RESCHEDULING
   a. The ordering activity will notify the Contractor at least seventy-two (72) hours before the scheduled training date, if a student will be unable to attend. The Contractor will then permit the ordering activity to either cancel the order or reschedule the training at no additional charge. In the event the training class is rescheduled, the ordering activity will modify its original training order to specify the time and date of the rescheduled training class.
   b. In the event the ordering activity fails to cancel or reschedule a training course within the time frame specified in paragraph a, above, the ordering activity will be liable for the contracted dollar amount of the training course. The Contractor agrees to permit the ordering activity to reschedule a student who fails to attend a training class within ninety (90) days from the original course date, at no additional charge.
   c. The ordering activity reserves the right to substitute one student for another up to the first day of class.
   d. In the event the Contractor is unable to conduct training on the date agreed to by the Contractor and the ordering activity, the Contractor must notify the ordering activity at least seventy-two (72) hours before the scheduled training date.

5. FOLLOW-UP SUPPORT
   The Contractor agrees to provide each student with unlimited telephone support for a period of one (1) year from the completion of the training course. During this period, the student may contact the Contractor's instructors for refresher assistance and answers to related course curriculum questions.
6. PRICE FOR TRAINING

The price that the ordering activity will be charged will be the ordering activity training price in effect at the time of order placement, or the ordering activity price in effect at the time the training course is conducted, whichever is less.

7. INVOICES AND PAYMENT

Invoices for training shall be submitted by the Contractor after ordering activity completion of the training course. Charges for training must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

8. FORMAT AND CONTENT OF TRAINING

a. The Contractor shall provide written materials (i.e., manuals, handbooks, texts, etc.) normally provided with course offerings. Such documentation will become the property of the student upon completion of the training class.

b. **If applicable** For hands-on training courses, there must be a one-to-one assignment of IT equipment to students.

c. The Contractor shall provide each student with a Certificate of Training at the completion of each training course.

d. The Contractor shall provide the following information for each training course offered:

   (1) The course title and a brief description of the course content, to include the course format (e.g., lecture, discussion, hands-on training);

   (2) The length of the course;

   (3) Mandatory and desirable prerequisites for student enrollment;

   (4) The minimum and maximum number of students per class;

   (5) The locations where the course is offered;

   (6) Class schedules; and

   (7) Price (per student, per class (if applicable)).

e. For those courses conducted at the ordering activity’s location, instructor travel charges (if applicable), including mileage and daily living expenses (e.g., per diem charges) are governed by Pub. L. 99-234 and FAR Part 31.205-46, and are reimbursable by the ordering activity on orders placed under the Multiple Award Schedule, as applicable, in effect on the date(s) the travel is performed. Contractors cannot use GSA city pair contracts. The Industrial Funding Fee does NOT apply to travel and per diem charges.

9. “NO CHARGE” TRAINING

The Contractor shall describe any training provided with equipment and/or software provided under this contract, free of charge, in the space provided below.

None
1. **SCOPE**
   a. The prices, terms and conditions stated under Special Item Number 132-52 Electronic Commerce Services apply exclusively to EC Services within the scope of this Information Technology Schedule.
   b. The Contractor shall provide services at the Contractor’s facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. **PERFORMANCE INCENTIVES**
   a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract in accordance with this clause.
   b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
   c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity’s mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. **ORDER**
   a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
   b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. **PERFORMANCE OF SERVICES**
   a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
   b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
   c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
   d. Any Contractor travel required in the performance of IT/EC Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.
5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

(a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

1. Cancel the stop-work order; or

2. Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

(b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-

1. The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and

2. The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

(c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

(d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. INSPECTION OF SERVICES

The Inspection of Services–Fixed Price (AUG 1996) (Deviation – May 2003) clause at FAR 52.246-4 applies to firm-fixed price orders placed under this contract. The Inspection–Time-and-Materials and Labor-Hour (JAN 1986) (Deviation – May 2003) clause at FAR 52.246-6 applies to time-and-materials and labor-hour orders placed under this contract.

7. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Deviation – May 2003) Rights in Data – General, may apply.

8. RESPONSIBILITIES OF THE ORDERING ACTIVITY

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT/EC Services.
9. INDEPENDENT CONTRACTOR

All IT/EC Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. ORGANIZATIONAL CONFLICTS OF INTEREST

a. Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT/EC services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), (Alternate II – Feb 2002) (Deviation – May 2003) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), (Alternate II – Feb 2002) (Deviation – May 2003) applies to labor-hour orders placed under this contract.

13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.
14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. DESCRIPTION OF IT/EC SERVICES AND PRICING

See Lytx’s GSA Price List beginning on page 36.

17. CONFIDENTIALITY

Each of ordering activity and Contractor shall keep confidential all proprietary information provided to it by the other party in connection herewith until such time as such information becomes generally known to the public through no act or omission of the receiving party.

18. CLIENT DATA

As between Contractor and ordering activity, ordering activity shall own the information, data and content captured by the products in ordering activity’s possession (“Data”); the Data will be ordering activity’s confidential information; provided that, Contractor and its subcontractors shall have the right to use such Data (i) in connection with performance hereunder and (ii) to improve and expand Contractor’s products and services as long as such Data is treated as confidential information. Contractor shall have the right (which shall survive termination and expiration of this agreement) to use and disclose the non-video and non-audio meta-data components of the Data for any purposes; provided that, Contractor does not indicate to any third party that such components were provided by, obtained from, or associated with, the ordering activity or ordering activity’s drivers.
1. ACCEPTANCE TESTING
The Contractor shall provide acceptance test plans and procedures for ordering activity approval. The Contractor shall perform acceptance testing of the systems for ordering activity approval in accordance with the approved test procedures.

2. EQUIPMENT
The equipment used to deliver the wireless services provided hereunder is separately provided under SIN 132-8 (Purchase of Equipment).

3. WARRANTY
The equipment used to deliver the wireless services provided hereunder is separately provided under SIN 132-8 (Purchase of Equipment) and the warranty applicable to such equipment is set forth on page 13.

4. MANAGEMENT AND OPERATIONS PRICING
The Contractor shall provide management and operations pricing on a uniform basis. All management and operations requirements for which pricing elements are not specified shall be provided as part of the basic service.

5. TRAINING
The Contractor shall provide normal commercial installation, operation, maintenance, and engineering interface training on the system. If there is a separate charge, indicate below:

When requested, the Contractor provides installation services and training services for a separate charge. See SIN 132-8 (Purchase of Equipment) and SIN 132-50 (Training Courses) for the Contractor’s current offerings.

6. MONTHLY REPORTS
In accordance with commercial practices, the Contractor may furnish the ordering activity/user with a monthly summary ordering activity report.

7. WIRELESS SERVICE PLAN
(a) Describe the wireless service plan and eligibility requirements. Including, but not limited to, service area, monthly service charge, minutes included, etc.
Provision of wireless services by the Contractor is contingent upon the ordering of the Contractors’s cellular video event recorder (VER) and Managed Services. The service is limited to upload of videos and related data from VERs to servers operated by or on behalf of the Contractor, as part of delivery of Managed Services.

(b) Describe charges, if any, for additional minutes, domestic wireless long distance, roaming, nights and weekends, etc.

Data upload generally occurs in off-peak hours. Real-time upload services are available under SIN 132-52 (Electronic Commerce Services), part number 4230-0RTIME-A.

(c) Describe corporate volume discounts and eligibility requirements, if any.

Not applicable.

8. TRADE AGREEMENTS ACT

Although contracts awarded under this solicitation are subject to the Trade Agreements Act, Wireless Service under SIN 132-53 is not covered by the World Trade Organization Government Procurement Agreement (WTO GPA) or any of the other Free Trade Agreement (FTA). See FAR 25.401 (b)(2).
USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION
PROCUREMENT PROGRAMS

PREAMBLE

Lytx, Inc. provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact:

Lytx Inc.
www.Lytx.com
gsa@Lytx.com
o 858-430-4000
BEST VALUE
BLANKET PURCHASE AGREEMENT
FEDERAL SUPPLY SCHEDULE

(Insert Customer Name)

In the spirit of the Federal Acquisition Streamlining Act and (Contractor) enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s) ____________________.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6. This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the ordering activity that works better and costs less.

Signatures

____________________________________  ___________________________
Ordering Activity                        Date

____________________________________  ___________________________
Contractor                              Date
BPA NUMBER_____________

(CUSTOMER NAME)

BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number(s)____________, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

1. The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

   MODEL NUMBER/PART NUMBER  *SPECIAL BPA DISCOUNT/PRICE
   ___________________________________________  ______________________________
   ___________________________________________  ______________________________
   ___________________________________________  ______________________________

2. Delivery:

   DESTINATION  DELIVERY SCHEDULES / DATES
   ___________________________________________  ______________________________
   ___________________________________________  ______________________________
   ___________________________________________  ______________________________

3. The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be ________________.

4. This BPA does not obligate any funds.

5. This BPA expires on __________ or at the end of the contract period, whichever is earlier.

6. The following office(s) is hereby authorized to place orders under this BPA:

   OFFICE  POINT OF CONTACT
   ___________________________________________  ______________________________
   ___________________________________________  ______________________________
   ___________________________________________  ______________________________

7. Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

8. Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

   (a)  Name of Contractor;
   (b)  Contract Number;
   (c)  BPA Number;
   (d)  Model Number or National Stock Number (NSN);
   (e)  Purchase Order Number;
   (f)  Date of Purchase;
(g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and

(h) Date of Shipment.

(9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

(10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor’s invoice, the provisions of this BPA will take precedence.
BASIC GUIDELINES FOR USING “CONTRACTOR TEAM ARRANGEMENTS”

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions or the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer’s requirement.
- Customers make a best value selection.
Lytx’s
GSA PRICE LIST
<table>
<thead>
<tr>
<th>Line #</th>
<th>Item #</th>
<th>MPN #</th>
<th>Description</th>
<th># of Units</th>
<th>GSA Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>VER-DC3P-0020</td>
<td>3200-03P20-000C</td>
<td><strong>DriveCam DC3P Cellular Video Event Recorder</strong>&lt;br&gt;- daily updates that do not require return to central location&lt;br&gt;- GPS on events with capability for full-time GPS.&lt;br&gt;- Posted Speed Triggers&lt;br&gt;- DriverID-capable&lt;br&gt;Automatic updates via downloads</td>
<td>Per each unit</td>
<td>$545</td>
</tr>
<tr>
<td>2</td>
<td>VER-DC3P-0024</td>
<td>3200-03P24-0000C</td>
<td><strong>DriveCam DC3P Wi-Fi Video Event Recorder</strong></td>
<td>Per each unit</td>
<td>$545</td>
</tr>
<tr>
<td>3</td>
<td>VER-DC3P-GSM-GSA</td>
<td></td>
<td><strong>DriveCam DC3P GSM Video Event Recorder</strong></td>
<td>Per each unit</td>
<td>$545</td>
</tr>
<tr>
<td>4</td>
<td>4225-00014-0000</td>
<td></td>
<td><strong>Installation of Wireless Access Point</strong></td>
<td>Not applicable</td>
<td>$1,914.36</td>
</tr>
<tr>
<td>5</td>
<td>4225-00015-0000</td>
<td></td>
<td><strong>Installation, Cable - On Site</strong></td>
<td>Not applicable</td>
<td>$957.18</td>
</tr>
<tr>
<td>6</td>
<td>SRV-INS-0002</td>
<td></td>
<td><strong>DriveCam vehicle installation, per day/per Technician (Actual Vehicle</strong></td>
<td>Subsequent Days</td>
<td>$957.18</td>
</tr>
<tr>
<td></td>
<td></td>
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<td>7</td>
<td>SRV-INS-0001</td>
<td>DriveCam vehicle installation, per day/per Technician (Actual Vehicle Installs Per Day Based on Vehicle Type)</td>
<td>For 1st Day</td>
<td>$ 1,435.77</td>
<td></td>
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<tr>
<td>8</td>
<td>SRV-INS-0003</td>
<td>Implementation Services</td>
<td>One-time Set Up Fee</td>
<td>$ 1,148.61</td>
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<td>9</td>
<td>4230-00002-0001</td>
<td>Collision Accident Report (CAR)</td>
<td>Per Report</td>
<td>$ 239.29</td>
<td></td>
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<td>10</td>
<td>SRV-INS-0008</td>
<td>Provisioning Fee/Per VER unit</td>
<td>Per VER unit</td>
<td>$ 47.86</td>
<td></td>
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<td>11</td>
<td>SRV-INS-0010</td>
<td>DriveCam Installation Per Unit – Standard Install</td>
<td>Per each unit</td>
<td>$ 157.94</td>
<td></td>
</tr>
<tr>
<td>12</td>
<td>SRV-INS-0011</td>
<td>DriveCam Installation Per Unit – Complex Install (Waste, Transit)</td>
<td>Per each unit</td>
<td>$ 205.80</td>
<td></td>
</tr>
<tr>
<td>13</td>
<td>SRV-INS-0012</td>
<td>DriveCam Installation Per Unit – Premium Install (Coach)</td>
<td>Per each unit</td>
<td>$ 268.01</td>
<td></td>
</tr>
<tr>
<td>14</td>
<td>SRV-INS-0013</td>
<td>DriveCam Installation Per Unit – Custom Install</td>
<td>Per each unit</td>
<td>$ 478.59</td>
<td></td>
</tr>
<tr>
<td>15</td>
<td>SRV-INS-0014</td>
<td>DriveCam Peripheral Install – Per Peripheral Sold</td>
<td>Per each unit</td>
<td>$ 23.93</td>
<td></td>
</tr>
</tbody>
</table>
## SIN 132-12 EQUIPMENT MAINTENANCE

<table>
<thead>
<tr>
<th>Line #</th>
<th>Model#</th>
<th>Item #</th>
<th>Description</th>
<th>GSA Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>WARRANTY 1 YEAR</td>
<td>4510-00001-0001</td>
<td>DriveCam Event Recorder 1 Year Extended Warranty (beyond year 2 – must be purchased at time of DC ER purchase)</td>
<td>$46.90</td>
</tr>
<tr>
<td>2</td>
<td>WARRANTY 2 YEAR</td>
<td>4510-00001-0002</td>
<td>DriveCam Event Recorder 2 Year Extended Warranty (beyond year 2 – must be purchased at time of DC ER purchase)</td>
<td>$93.80</td>
</tr>
<tr>
<td>3</td>
<td>WARRANTY 3 YEAR</td>
<td>4510-00001-0003</td>
<td>DriveCam Event Recorder 3 Year Extended Warranty (beyond year 2 – must be purchased at time of DC ER purchase)</td>
<td>$140.71</td>
</tr>
</tbody>
</table>
## SIN 132-32 - TERM SOFTWARE LICENSE

<table>
<thead>
<tr>
<th>Line #</th>
<th>Item #</th>
<th>Description</th>
<th>GSA Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>3235-00DOL-AFY</td>
<td>DriveCam Online Subscription (First Year)</td>
<td>$ 84.00</td>
</tr>
<tr>
<td>2</td>
<td>3235-00DOL-ASY</td>
<td>DriveCam Online Subscription (Subsequent Years)</td>
<td>$ 84.00</td>
</tr>
</tbody>
</table>

*Current version of software will be supplied to the ordering agency. Software term license includes annual license, tech support and software upgrades.*
### SIN 132-50: TRAINING COURSE DESCRIPTIONS

<table>
<thead>
<tr>
<th>Line #</th>
<th>Training Course</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td># 1</td>
<td>Training Course</td>
<td><strong>DriveCam Academy</strong></td>
</tr>
<tr>
<td></td>
<td>Brief description</td>
<td>This session focuses on how to get more from your already operating DriveCam program. Topics in this session include: Best practices with the DriveCam program, legal updates on the use of cameras in the vehicle, effective event review and new products at Lytx. This is a per student charge. Training is held at a site provided by Lytx. Expenses for student travel and per diem are at additional costs.</td>
</tr>
<tr>
<td></td>
<td>Length of Course</td>
<td>7 hours</td>
</tr>
<tr>
<td></td>
<td>Mandatory Requirements</td>
<td>Must be deployed with Lytx</td>
</tr>
<tr>
<td></td>
<td>Minimum/Maximum number of students per class</td>
<td>1 min/ 30 max</td>
</tr>
<tr>
<td></td>
<td>Locations where the course is offered</td>
<td>Los Angeles, Dallas, Chicago, Northern New Jersey</td>
</tr>
<tr>
<td></td>
<td>Class Schedule</td>
<td>Contact Lytx for complete schedule</td>
</tr>
<tr>
<td></td>
<td>Part Number</td>
<td>4235-00001-0000</td>
</tr>
<tr>
<td></td>
<td>GSA Price</td>
<td>$125.00 per individual</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Line # 2</th>
<th>Training Course</th>
<th>Training for Software Usage, Event Review, Driver Coaching - Dedicated WebEx Training Session (Per Session)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Brief description</td>
<td>Conducted via WebEx. Key topics covered include: how to use the software, tips on reviewing events, counseling drivers effectively and tracking program success. There will also be time dedicated to best practices for management of the program.</td>
</tr>
<tr>
<td>Line #</td>
<td>Training Course</td>
<td>Training for Software Usage, Event Review, Driver Coaching (On-Site/Per Day)</td>
</tr>
<tr>
<td>-------</td>
<td>-----------------</td>
<td>-------------------------------------------------------------------------</td>
</tr>
<tr>
<td></td>
<td>Brief description</td>
<td>Lytx Training staff comes on site to present a comprehensive training session on how to: use the software, accurately review events, counseling drivers effectively and tracking program success. There will also be time dedicated to best practices for management of the program. This is a per class/group charge. Training is held at the client's location. Travel and per diem for instructor are at additional costs.</td>
</tr>
<tr>
<td></td>
<td>Length of Course</td>
<td>8 Hours</td>
</tr>
<tr>
<td></td>
<td>Mandatory Requirements</td>
<td>Must be deployed with DriveCam equipment</td>
</tr>
<tr>
<td></td>
<td>Minimum/Maximum number of students per class</td>
<td>1 minimum/ 20 maximum</td>
</tr>
<tr>
<td></td>
<td>Locations where the course is offered</td>
<td>Buying Activity Site</td>
</tr>
<tr>
<td></td>
<td>Class Schedule</td>
<td>Per client’s request</td>
</tr>
<tr>
<td></td>
<td>Part Number</td>
<td>4235-00003-0000</td>
</tr>
<tr>
<td></td>
<td>GSA Price</td>
<td>$2,297.23 per day</td>
</tr>
<tr>
<td>Line #</td>
<td>Item #</td>
<td>Description</td>
</tr>
<tr>
<td>-------</td>
<td>--------------</td>
<td>-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>1</td>
<td>4230-00SEM-A</td>
<td>Safety Enhancement Module Subscription - Requires DriveCam® Managed Services - (Annual Fee)</td>
</tr>
<tr>
<td>2</td>
<td>4230-00MMS-M</td>
<td>120 Day Trial (DOL, Cell Transmission, Clip Review, Manual Clips) (Price Per Month)</td>
</tr>
<tr>
<td>3</td>
<td>4230-001MS-A1</td>
<td>Tier 1 - Managed Service Includes standard duty, including 2 axel/4 wheel vehicles and four wheels operated on no more than one 8-hour shift per day (example - Passenger and service vehicles)</td>
</tr>
<tr>
<td>4</td>
<td>4230-001MS-A2</td>
<td>Tier 2 - Managed Service - Medium duty, including vehicles generally over 6,000 lbs and/or more than 2 axels/4wheels</td>
</tr>
<tr>
<td>5</td>
<td>4230-001MS-A3</td>
<td>Tier 3 - Managed Service - Heavy duty, including vehicles generally over 10,000 lbs and more than 2 axels/4 wheels.</td>
</tr>
<tr>
<td>6</td>
<td>GSA-Tier1-MS-A</td>
<td>Tier 1 - Managed Service, including DriveCam Online license - Includes standard duty, including 2 axel/4 wheel vehicles and four wheels operated on no more than one 8-hour shift per day (example - Passenger and service vehicles)</td>
</tr>
<tr>
<td>7</td>
<td>GSA-Tier2-MS-A</td>
<td>Tier 2 - Managed Service, including DriveCam Online license - Medium duty, including vehicles generally over 6,000 lbs. and/or more than 2 axels/4wheels – Invoiced Annually</td>
</tr>
<tr>
<td>8</td>
<td>GSA-Tier3-MS-A</td>
<td>Tier 3 - Managed Service, including DriveCam Online license - Heavy duty, including vehicles generally over 10,000 lbs. and more than 2 axels/4 wheels – Invoiced Annually</td>
</tr>
<tr>
<td>9</td>
<td>GSA-Tier1-MS-M</td>
<td>Tier 1 - Managed Service, including DriveCam Online license - Includes standard duty, including 2 axel/4 wheel vehicles and four wheels operated on no more than one 8-hour shift per day</td>
</tr>
<tr>
<td>Line #</td>
<td>Item #</td>
<td>Description</td>
</tr>
<tr>
<td>-------</td>
<td>-------------------</td>
<td>------------------------------------------------------------------------------</td>
</tr>
<tr>
<td></td>
<td></td>
<td>(example - Passenger and service vehicles) – Invoiced Monthly $13</td>
</tr>
<tr>
<td>10</td>
<td>GSA-Tier2-MS-M</td>
<td>Tier 2 - Managed Service, including DriveCam Online license - Medium duty,</td>
</tr>
<tr>
<td></td>
<td></td>
<td>including vehicles generally over 6,000 lbs. and/or more than 2 axels/4 wheels – Invoiced Monthly $13</td>
</tr>
<tr>
<td>11</td>
<td>GSA-Tier3-MS-M</td>
<td>Tier 3 - Managed Service, including DriveCam Online license - Heavy duty,</td>
</tr>
<tr>
<td></td>
<td></td>
<td>including vehicles generally over 10,000 lbs. and more than 2 axels/4 wheels – Invoiced Monthly $13</td>
</tr>
<tr>
<td>12</td>
<td>4230-MANUAL-M</td>
<td>Manual Clip Subscription - Pay Per Manual. Manual clip is a self-triggered</td>
</tr>
<tr>
<td></td>
<td></td>
<td>event that is transmitted to the Lytx data center for viewing. Subscription</td>
</tr>
<tr>
<td></td>
<td></td>
<td>provided monthly quantity of manual or event reviews performed in a particular month.</td>
</tr>
<tr>
<td>13</td>
<td>4230-M2500-M</td>
<td>Manual Clip Subscription - 2,500 Manuals (Monthly) - Overage @ $0.95 / Clip.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Manual clip is a self-triggered event that is transmitted to the Lytx data</td>
</tr>
<tr>
<td></td>
<td></td>
<td>center for viewing. Subscription provided monthly quantity of manual or event</td>
</tr>
<tr>
<td></td>
<td></td>
<td>reviews performed in a particular month.</td>
</tr>
<tr>
<td>14</td>
<td>4230-M5000-M</td>
<td>Manual Clip Subscription - 5,000 Manuals (Monthly) - Overage @ $0.95 / Clip.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Manual clip is a self-triggered event that is transmitted to the Lytx data</td>
</tr>
<tr>
<td></td>
<td></td>
<td>center for viewing. Subscription provided monthly quantity of manual or event</td>
</tr>
<tr>
<td></td>
<td></td>
<td>reviews performed in a particular month.</td>
</tr>
<tr>
<td>Line #</td>
<td>Item #</td>
<td>Description</td>
</tr>
<tr>
<td>-------</td>
<td>--------------</td>
<td>-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>15</td>
<td>4230-M10000-M</td>
<td>Manual Clip Subscription - 10,000 Manuals (Monthly) - Overage @ $0.95 / Clip. Manual clip is a self-triggered event that is transmitted to the Lytx data center for viewing. Subscription provided monthly quantity of manual or event reviews performed in a particular month.</td>
</tr>
<tr>
<td>16</td>
<td>4230-M15000-M</td>
<td>Manual Clip Subscription - 15,000 Manuals (Monthly) - Overage @ $0.95 / Clip. Manual clip is a self-triggered event that is transmitted to the Lytx data center for viewing. Subscription provided monthly quantity of manual or event reviews performed in a particular month.</td>
</tr>
<tr>
<td>17</td>
<td>4230-M20000-M</td>
<td>Manual Clip Subscription - 20,000 Manuals (Monthly) - Overage @ $0.95 / Clip. Manual clip is a self-triggered event that is transmitted to the Lytx data center for viewing. Subscription provided monthly quantity of manual or event reviews performed in a particular month.</td>
</tr>
<tr>
<td>18</td>
<td>4230-M25000-M</td>
<td>Manual Clip Subscription - 25,000 Manuals (Monthly) - Overage @ $0.95 / Clip. Manual clip is a self-triggered event that is transmitted to the Lytx data center for viewing. Subscription provided monthly quantity of manual or event reviews performed in a particular month.</td>
</tr>
<tr>
<td>19</td>
<td>4230-FTS-A</td>
<td>Fleet Tracking Solution (Annual Subscription)</td>
</tr>
<tr>
<td>20</td>
<td>4230-FTS-M</td>
<td>Fleet Tracking Solution (Monthly Subscription)</td>
</tr>
<tr>
<td>21</td>
<td>GSA-Tier1-DCMS-A</td>
<td>Subscription to Managed Services, including use of DC3P cellular video event recorder, license to DriveCam Online® and limited training services for standard duty vehicles.</td>
</tr>
<tr>
<td>22</td>
<td>GSA-Tier2-DCMS-A</td>
<td>Subscription to Managed Services, including use of DC3P cellular video event recorder, license to DriveCam Online® and limited training services for medium duty vehicles.</td>
</tr>
<tr>
<td>23</td>
<td>GSA-Tier3-DCMS-A</td>
<td>Subscription to Managed Services, including use of DC3P cellular video event recorder, license to DriveCam Online® and</td>
</tr>
<tr>
<td>Line #</td>
<td>Item #</td>
<td>Description</td>
</tr>
<tr>
<td>-------</td>
<td>--------</td>
<td>-------------</td>
</tr>
<tr>
<td></td>
<td></td>
<td>limited training services for heavy duty vehicles.</td>
</tr>
</tbody>
</table>

Note:
1 One year minimum of DriveCam® Managed Services.
2 Lytx is aware that the Annual Fees noted may need to be prorated to meet the Government's procurement requirement. Monthly prorated fees can be negotiated at the task order level.
3 Lytx's standard policy for subscription start date has been the first day of the second month following the day that the units were shipped.
4 Title of the hardware, including video event recorder, shall remain at all times with Lytx.
5 Ordering activity must return the video event recorder to Lytx in good condition, reasonable wear and tear, excepted, upon expiration of the applicable subscription term and shall continue to pay monthly subscription fee until return of the video event recorder.
6 Lytx warrants the DC3P video event recorder for the duration of the subscription term.
## SIN 132-53 WIRELESS SERVICES

<table>
<thead>
<tr>
<th>Line #</th>
<th>Item #</th>
<th>Description</th>
<th>GSA Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Wireless Services – Gov-A</td>
<td>Wireless Services (Annual Fee) (^1)(^2)</td>
<td>$ 24.00</td>
</tr>
</tbody>
</table>

**Note:**

1. Lytx is aware that the Annual Fees noted may need to be prorated to meet the Government's procurement requirement. Monthly prorated fees can be negotiated at the task order level.
2. Data upload generally occurs in off-peak hours. Real-time upload services are available under SIN 132-52 (Electronic Commerce Services), part number 4230-0RTIME-A.
**DriveCam® Program Price Quote**

**Purchase Option - GSA**

| Bill To | City of North Miami  
776 NE 125th Street  
North Miami FL 33168 |
|---------|----------------------|
| Ship To | City of North Miami - Motor Pool  
1855 NE 142nd Street  
North Miami FL 33181 |

**Proposal Summary**

<table>
<thead>
<tr>
<th>Number of Video Event Recorders (VERs):</th>
<th>Subscription Term (Months):</th>
</tr>
</thead>
<tbody>
<tr>
<td>100</td>
<td>60</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Number of Subscriptions:</th>
<th>Subscription Cost (Annually)*:</th>
</tr>
</thead>
<tbody>
<tr>
<td>100</td>
<td>USD 460.88</td>
</tr>
</tbody>
</table>

**Year 1 Costs**

<table>
<thead>
<tr>
<th>Hardware</th>
<th>54,500.00</th>
</tr>
</thead>
<tbody>
<tr>
<td>Subscriptions</td>
<td>46,088.00</td>
</tr>
<tr>
<td>Implementation &amp; Training Services</td>
<td>21,070.00</td>
</tr>
</tbody>
</table>

**Total Year 1 Costs**

| USD 121,658.00 |

*See page 2 for detail regarding any other services included in the Proposal.

**Terms:**
- Client agrees to purchase the subscriptions for the subscription term set forth above.
- State taxes, shipping and handling may apply.
- Subscription pricing is based on overnight upload of events. Customers that use vehicle battery kill switches or other devices that prevent overnight upload of events will be required to utilize Real-Time Cellular Upload which is subject to additional fees.
- Any Lytx installation services provided hereunder shall be subject to a mutually agreed installation schedule. Client shall be responsible for ensuring availability of vehicles and VERs and access to installation site on agreed installation date. No refunds shall apply for Lytx’s failure to complete an installation due to vehicle or VER unavailability or lack of access to installation site on agreed installation date. Additional fees may apply for return site visits due to such factors.
- Any eLearning provided hereunder will be available to Client for the duration of the Subscription Term. Individual eLearning user accounts will be activated upon Client request and remain active for six months from the date of activation. No refunds shall apply for unused eLearning services. Notwithstanding the foregoing, all eLearning access shall terminate upon termination of all Managed Services hereunder.
- All sales as a result of this quotation are subject to the terms and conditions of Lytx’s GSA 1T70 schedule, #GS-35F-0623S, which are incorporated herein by reference and all orders are subject to acceptance by Lytx.
- To the extent Client is purchasing any Managed Services above, the following table sets forth the part numbers from Lytx’s GSA Schedule that correlate to the commercial part numbers set forth above for the Managed Services purchased by Client:

<table>
<thead>
<tr>
<th>Commercial Part Number</th>
<th>Corresponding GSA Schedule Part Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>DC Enterprise, DC Purchase - Tier 1 - Enterprise - 1 Year - Charge Annually - Bill Annually - USD</td>
<td>4230-001MS-A1 and 3235-00DOL-A FY (together) or GSA-Tier1-MS-A</td>
</tr>
<tr>
<td>DC Enterprise, DC Purchase - Tier 2 - Enterprise - 1 Year - Charge Annually - Bill Annually - USD</td>
<td>4230-001MS-A2 and 3235-00DOL-A FY (together) or GSA-Tier2-MS-A</td>
</tr>
<tr>
<td>DC Enterprise, DC Purchase - Tier 3 - Enterprise - 1 Year - Charge Annually - Bill Annually - USD</td>
<td>4230-001MS-A3 and 3235-00DOL-A FY (together) or GSA-Tier3-MS-A</td>
</tr>
<tr>
<td>DC Enterprise, DC Purchase - Tier 1 - Enterprise - 1 Year - Charge Monthly - Bill Monthly - USD</td>
<td>GSA-Tier1-MS-M</td>
</tr>
<tr>
<td>DC Enterprise, DC Purchase - Tier 2 - Enterprise - 1 Year - Charge Monthly - Bill Monthly - USD</td>
<td>GSA-Tier2-MS-M</td>
</tr>
<tr>
<td>DC Enterprise, DC Purchase - Tier 3 - Enterprise - 1 Year - Charge Monthly - Bill Monthly - USD</td>
<td>GSA-Tier3-MS-M</td>
</tr>
</tbody>
</table>
By signing below, Client agrees to purchase the Products and Services described in this Quote in accordance with the Terms:

<table>
<thead>
<tr>
<th>Description</th>
<th>Qty</th>
<th>Price</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>DC Enterprise, DC Purchase - Tier 2 - Enterprise - Charge Annually - Bill Annually - USD</td>
<td>100</td>
<td>353.00</td>
<td>35,300.00</td>
</tr>
<tr>
<td>TOTAL</td>
<td></td>
<td></td>
<td>USD 35,300.00</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Description</th>
<th>Qty</th>
<th>Price</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fleet Tracking - Charge Annually - Bill Annually - USD</td>
<td>100</td>
<td>107.88</td>
<td>10,788.00</td>
</tr>
<tr>
<td>TOTAL</td>
<td></td>
<td></td>
<td>USD 10,788.00</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Part No</th>
<th>Description</th>
<th>Qty</th>
<th>Price</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>VER-DC3P-0020TC-PM</td>
<td>DriveCam 3 Plus Video Event Recorder - Cellular CDMA (Trial Conversion-DC Purchase - Multi Year)</td>
<td>100</td>
<td>545.00</td>
<td>54,500.00</td>
</tr>
<tr>
<td>TOTAL</td>
<td></td>
<td></td>
<td></td>
<td>USD 54,500.00</td>
</tr>
</tbody>
</table>
**Installation and Training Services**  
(One-Time Cost)

<table>
<thead>
<tr>
<th>Part No</th>
<th>Description</th>
<th>Qty</th>
<th>Price</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>SRV-INS-0008</td>
<td>Provisioning Fee</td>
<td>100</td>
<td>47.86</td>
<td>4,786.00</td>
</tr>
<tr>
<td>SRV-INS-0010</td>
<td>DriveCam Installation Per Unit - Standard Install</td>
<td>100</td>
<td>157.94</td>
<td>15,794.00</td>
</tr>
<tr>
<td>4235-00009-0000</td>
<td>Post Training Summary and Q&amp;A</td>
<td>1</td>
<td>250.00</td>
<td>250.00</td>
</tr>
<tr>
<td>4235-00010-0001</td>
<td>eLearning 5-24 students</td>
<td>6</td>
<td>40.00</td>
<td>240.00</td>
</tr>
</tbody>
</table>

**TOTAL**  
USD 21,070.00

*Implementation Assumptions: VER Quantity: 100  
Installation Model: Tier 1 - Standard Install*

**Additional Information:**

Notice: To the extent not exempt, this contractor and its subcontractors shall abide by the requirements of 41 CFR §§ 60-1.4(a), 60-300.5(a) and 60-741.5(a). These regulations prohibit discrimination against qualified individuals based on their status as protected veterans or individuals with disabilities, and prohibit discrimination against all individuals based on their race, color, religion, sex, or national origin. Moreover, these regulations require that covered prime contractors and subcontractors take affirmative action to employ and advance in employment individuals without regard to race, color, religion, sex, national origin, protected veteran status or disability.
RESULTS AT-A-GLANCE
Over the last 8 months:

- **74%** Reduction in Collisions
- **13%** Reduction in Traffic Violations
- **42%** Reduction in Driver Unbelted Violations
- **45%** Reduction in Late Response Violations
- **46%** Increase in Cell Phones (All)

EXECUTIVE SUMMARY

Overall, the City of North Miami is performing very well with a 5-star program. As you’ve proven over the past 8 months, with the Lytx DriveCam® program, you have the ability to change driver behavior for the good of the community. During the first half of the trial, City of North Miami experienced an 18% reduction in the frequency of Risk and a 19% reduction in the severity of Risk. Collisions have also reduced by 74%. Driver Unbelted, Traffic Violations, and Cell Phone use are your most observed behaviors. However, Driver Unbelted decreased 42% and Traffic Violations decreased 13%. Top 10% Drivers (11) represented 62% of the total Risk to the City in the last 2 Months. However, 7 of the Top 10% of Riskiest Drivers improved 100% on avg. during the last 8 months. This is outstanding improvement in safety. Coaching effectiveness is high at 83%, which demonstrates you have excellent coaching in place. This is outstanding progress and you are running a great program.

Recommendations:
1. Focus coaching Cell Phone behaviors
2. Increase participation on monthly government community
3. Continue Driver Recognition Program
4. Deploy rest of City Fleet

HISTORIC PERFORMANCE
Chart 1: Risk Performance over last 8 months

- 18% improvement in frequency from first to last 4 months
- 19% improvement in severity from first to last 4 months
Chart 2: Most Prevalent Risky Behaviors

Traffic Violations (All)

- 13% improvement from first to last 4 months

Late Response

- 45% improvement from first to last 4 months

Note: The total number of a specific violation found in events each month is divided by the number of active event recorders in that month. This normalizing gives an accurate month to month comparison should there be a fluctuation in the number of active event records.

Chart 3: Driving Behaviors
This chart shows the most prevalent risky driving behaviors exhibited by your fleet.

<table>
<thead>
<tr>
<th>Behavior</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Driver Unbelted Total</td>
<td>35</td>
</tr>
<tr>
<td>Roadway</td>
<td>18</td>
</tr>
<tr>
<td>Late Response</td>
<td>9</td>
</tr>
<tr>
<td>Near Collision</td>
<td></td>
</tr>
<tr>
<td>Traffic Violations (All)</td>
<td>20</td>
</tr>
<tr>
<td>Posted Speed Violation</td>
<td></td>
</tr>
<tr>
<td>Stop Sign</td>
<td></td>
</tr>
<tr>
<td>Red Light</td>
<td></td>
</tr>
<tr>
<td>Other Violation</td>
<td></td>
</tr>
<tr>
<td>Cell (All)</td>
<td>29</td>
</tr>
<tr>
<td>Cell Handheld</td>
<td></td>
</tr>
<tr>
<td>Following Distance</td>
<td>11</td>
</tr>
<tr>
<td>Following Distance &lt;2</td>
<td></td>
</tr>
</tbody>
</table>

Most Prevalent Driving Behaviors:
1. Driver Unbelted
2. Cell Phone Use
3. Traffic Violations

Traffic Violation Risk
Drivers with a traffic violation are 4.3x more likely than a driver without a traffic violation to be involved in a collision within 6 months.

Following Too Close Risk
Drivers who follow too close (<2 sec) are 4.8x more likely than drivers who leave adequate distance to be involved in a collision within 6 months.

The Lytx DriveCam™ Program identifies why accidents happen using patented video event recorders and analytics to identify, prioritize and correct the causes of poor driving—before they lead to a collision. With this program, you can focus on the priority behaviors that pose the greatest risk to your fleet. In addition to improving safety, we have shown there is a direct correlation between reducing risk and reducing costs of collisions and claims by modifying driver behavior.